

## SALARY NEGOTIATION

What is an example of expressing gratitude when you're at a job interview?

When you show \_\_\_\_\_ you give the interviewer nothing but the option to listen to you.

How must you answer tough questions that may be asked by the interviewer?

Why shouldn't you negotiate just to negotiate?

Why should you do your research?

Confidence

To come in with an exact offer number and show you know what you're talking about.

Truthfully and confidently

You might come across as self absorbed.

"Thank you, I enjoyed meeting you, and your team."