

G. Graphic-Based Questions

The answers for graphic-based questions are not directly stated in the talks. Instead, you have to draw a conclusion based on the information that is presented by the speaker *and* what is shown in the graphic.

Graphic-based questions always have the same preface ("Look at the graphic."). The second part of the question can be phrased in a variety of ways:

- Look at the graphic. When will the event be held?
- Look at the graphic. Who should Mr. Brown speak to?
- Look at the graphic. What is the incorrect quantity of chairs?
- Look at the graphic. Where will hikers NOT be able to go today?

Sample Item: Graphic-Based Question

Woman: Hello, this is Judith Nguyen calling from The HBC Trading Company. I'd like to inform you that we have received your home furnishings shipment from Singapore ahead of schedule. We've inspected the merchandise and everything seems to have survived the journey undamaged. However, the number of dining chairs in the container doesn't match the invoice that the manufacturer included with the shipment. Could you please have a look at the document I sent you and confirm whether it's correct?

Shipping Invoice

Item	Quantity
Leather sofas	12
Coffee tables	16
Dining tables	20
Dining chairs	83

Q. Look at the graphic. Which quantity on the invoice is incorrect?

- (A) 12
- (B) 16
- (C) 20
- (D) 83

The speaker says, "However, the number of dining chairs in the container doesn't match the invoice that the manufacturer included with the shipment."

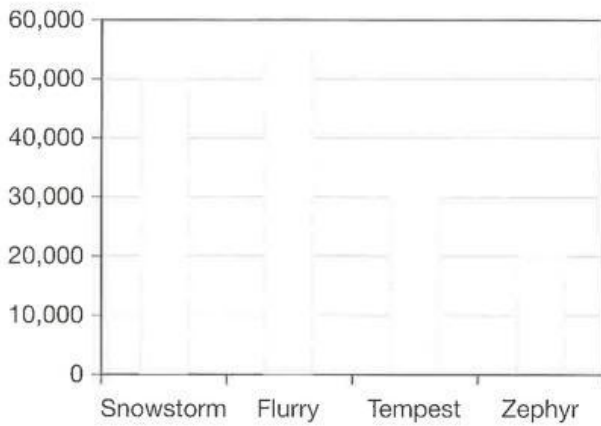
Exercise 4.7

Focus: Understanding and answering graphic-based questions.

Directions: Listen to the talk. Read the question about the talk, look at the graphic, and then choose the one option — (A), (B), (C), or (D) — that best answers the question.



Now start the audio program.



1. Look at the graphic. Which product is the speaker most concerned with?

- (A) Snowstorm
- (B) Flurry
- (C) Tempest
- (D) Zephyr

2. Look at the graphic. Which office does the speaker tell Mr. Tanaka to go to?

- (A) Personnel
- (B) Marketing
- (C) Finance
- (D) Sales

Law Office of Rios and Bates	
Section	Room Number
Personnel	4001
Marketing	4002
Finance	4003
Sales	4004

3. Look at the graphic. Which ingredient does the man express concern about?

- (A) Total fat
- (B) Cholesterol
- (C) Sodium
- (D) Carbohydrates

Nutrition Facts	
8 servings per container	
Serving size: 2/3 cup (55 grams)	
Amount per 2/3 cup	
Calories	230
Total Fat	8 grams
Cholesterol	18 grams
Sodium	160 milligrams
Carbohydrates	37 grams

Employee	Rating
Olivia Park	83
Robert Hughes	82
Brent Wallace	86
Jenifer Vasquez	84

4. Look at the graphic. Which employee is the speaker talking about?

- (A) Olivia Park
- (B) Robert Hughes
- (C) Brent Wallace
- (D) Jenifer Vasquez

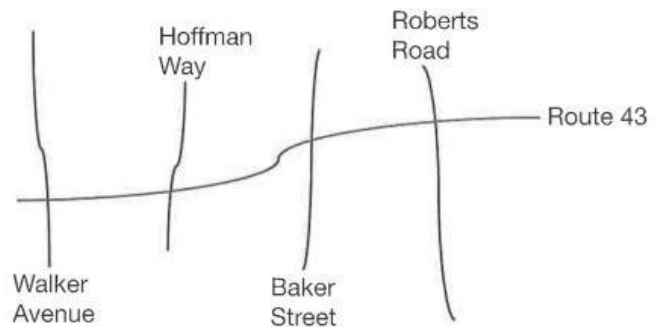
**Smart Value Supermarket
Discount Coupon**

Good for the following discounts on purchases of \$40 or more:

Food products —	\$5
Paper products —	\$7
Beverages —	\$10
Medicines —	\$12

5. Look at the graphic. What discount does the speaker offer?

- (A) \$5
- (B) \$7
- (C) \$10
- (D) \$12



6. Look at the graphic. Which road will drivers be unable to drive on from May 2nd to May 3rd?

- (A) Walker Avenue
- (B) Hoffman Way
- (C) Baker Street
- (D) Roberts Road

Review Test Part 4

Directions: Listen to the talks, and then answer each of the three questions about them by marking the correct choice — (A), (B), (C), or (D).



Now start the audio program.

- What is one disadvantage of a rowing machine?
 - It is not easy to assemble.
 - It is extremely expensive.
 - It exercises only half of the body.
 - It cannot be used by a beginner.
- What do exercise experts claim?
 - Four months is all that is needed to get into shape.
 - One should exercise each muscle system separately.
 - Exercising only the upper body is dangerous.
 - It is best to exercise both body halves at one time.
- What does the speaker mean when he says, "Not at all"?
 - He avoids a purchase.
 - He criticizes advertising.
 - He agrees with a proposal.
 - He disagrees with a proposition.
- Why would someone rent a car from this agency?
 - To impress someone
 - To save time
 - To rent the newest models
 - To save money
- Where is the rental agency located?
 - At the airport
 - On Marshall Boulevard
 - At a downtown hotel
 - In the Oxford Mall
- Which of the following is NOT serviced by the free shuttle?
 - The airport
 - Downtown hotels
 - Airport hotels
 - North and South Port ferries
- What is the speaker doing?
 - Introducing a new topic
 - Agreeing to a change in plans
 - Disagreeing with another speaker
 - Requesting more information
- What does the speaker imply will take a lot of time?
 - Teaching temporary employees to do the job
 - Finding financial resources for the next project
 - Convincing the employees to work overtime
 - Scheduling workers for the Shannon project
- With which of these statements would the speaker agree?
 - The Shannon project should not be completed.
 - Future projects will be delayed.
 - Jim's plan will save time and money.
 - Temporary workers should not be hired.

10. Who is the speaker?

- (A) A newspaper journalist
- (B) A fire chief
- (C) An owner of a warehouse
- (D) A television reporter

11. Why does the speaker say, "Chief, would you step over here for a moment, please?"

- (A) To give him an award
- (B) To assist him
- (C) To interview him
- (D) To ask for his advice

12. What was the cause of the fire?

- (A) The owners refuse to say.
- (B) It was an electrical explosion.
- (C) It was an act of arson.
- (D) The cause is still unknown.

13. Who is the speaker?

- (A) A host of a radio show
- (B) A university professor
- (C) A guest on a television program
- (D) A weather forecaster

14. Why should corn be harvested in the morning?

- (A) It contains more vitamin C.
- (B) It tastes sweeter.
- (C) It contains more water.
- (D) It is easier to pick.

15. What will probably be heard right after this talk?

- (A) An advertisement for seeds
- (B) More information about vitamins
- (C) A discussion of plant parasites
- (D) Some tips for cooking vegetables

16. What kind of business is APG?

- (A) A home appliance store
- (B) A news station
- (C) A loan agency
- (D) An electrical power company

17. What service is APG mainly discussing in this message?

- (A) Home safety inspection
- (B) Compensation for lost services
- (C) Storm warning reports
- (D) Their new website

18. How long should a customer wait before calling to receive this service?

- (A) Twenty-four hours
- (B) Forty-eight hours
- (C) Thirty days
- (D) Sixty days

19. What can be inferred about the location of the properties?

- (A) It is warm throughout the year.
- (B) It is still undeveloped.
- (C) It has a dry, desert climate.
- (D) It is on an island in the middle of a lake.

20. What is a short distance from the properties?

- (A) Golf facilities
- (B) Waterfalls
- (C) Shops
- (D) Villas

21. What will the speaker probably do next?
- (A) Show pictures of the property
 - (B) Present information on other properties
 - (C) Discuss how a property can be purchased
 - (D) Install computer equipment for the demonstration

22. Who will be relocated?
- (A) The speaker
 - (B) The Park Service Department
 - (C) The Recreation Department
 - (D) The employees at 10 Plaza Street

23. Who is responsible for the changes to the department?
- (A) The mayor
 - (B) The office manager
 - (C) The park rangers
 - (D) Department of Motor Vehicle workers

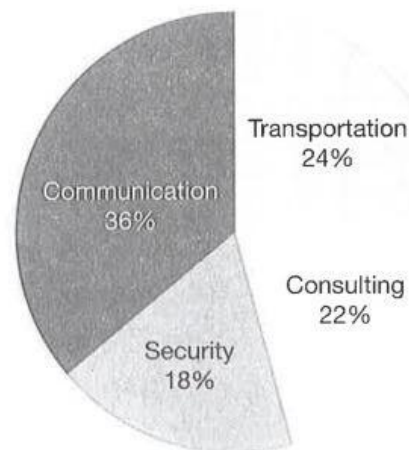
24. What does the speaker imply when he says, "There's no need to pack up your things, though"?
- (A) Employees will be able to keep their jobs.
 - (B) All personnel may keep working at their current desks.
 - (C) A moving company will help workers move their belongings.
 - (D) Changes at the company might be cancelled.

25. What type of event is the speaker mainly talking about?
- (A) A birthday party
 - (B) A retirement party
 - (C) An awards ceremony
 - (D) A wedding party

26. What does the speaker say about balloons?
- (A) They must be kept inside.
 - (B) They come in four colors.
 - (C) They cannot be used.
 - (D) They must be replaced.

27. Look at the graphic. Which quantity on the purchase order does the speaker recommend increasing?
- (A) 1
 - (B) 2
 - (C) 42
 - (D) 150

Sources of Revenue



28. What can be said about the meeting?
- (A) It will last an hour.
 - (B) It was called suddenly.
 - (C) It is open to the public.
 - (D) It is held regularly.

Davis Party Supplies

Purchase Order

Customer: Terry Lopez

Item	Quantity
3 x 10 Banner	1
Colored balloons	150
Table decorations	42
Welcome poster	2

29. Who does the speaker say is responsible for the high revenue from Communication software?

- (A) The business office
- (B) The top management
- (C) The sales team
- (D) The advertising department

30. Look at the graphic. What does the speaker want listeners to concentrate on most?

- (A) Communication
- (B) Transportation
- (C) Consulting
- (D) Security