Networking

Exercise 1 Speaking

Objective: Practice self-introduction, greeting, and keeping in contact.

Instructions

1. **Set up the room** like a networking event, where students move around and introduce themselves.
2. Each student **introduces themselves** using expressions from the list (e.g., *"Hi, I'm Alex. I don't think we've met before."*).
3. After introducing themselves, they **exchange greetings** (e.g., *"Nice to meet you!"*).
4. They **ask a follow-up question** (*"What do you do, exactly?"* or *"Where are you from?"*).
5. Before ending the conversation, they **offer to keep in contact** (*"Do you have a card?"* or *"I'd like to keep in contact."*).
6. Finally, they **end the conversation politely** (*"I'm afraid I have to go now. It was very nice to meet you."*).
7. **Rotate** so students talk to different partners.

Variation: Add **timed rounds** (1-2 minutes per conversation) to make it dynamic!

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Exercise 2: Missing words

Instructions: Complete the sentences with the correct words from the key expressions list.

Key expressions

Introducing yourself
Hi / Hello / Good evening.
I'm ...
Let me introduce myself.
I don't think we've met (before). I'm ...
Please, call me (Walter).

Exchanging greetings
Nice to meet you, (too).
I'm very pleased to meet you. / I'm delighted to meet you.

Introducing other people
I want you to meet ...
This is ...
I'd like to introduce you to ...

Asking about personal details
What do you do, exactly?
Where are you from?
Which part of ... are you from?

Keeping in contact
Do you have a card?
Here's my card.
I'd like to keep in contact.

Ending the conversation
I'm afraid I have to go now.
It was very nice to meet you.
It was nice meeting you, (too).
I look forward to hearing from you.

1. _____, I'm Sofia. I work in digital marketing.
2. I don't think we've met before. _____, I'm James.
3. _____ to meet you!
4. I want you to _____ my colleague, Sarah.
5. What do you _____, exactly?
6. Here's _____. I'd like to keep in contact.
7. I'm afraid I _____ go now.
8. It was very _____ to meet you.

Answer key

1. Hi / Hello
2. Let me introduce myself
3. Nice / Very pleased / Delighted
4. meet
5. do
6. my card
7. have to
8. nice

Exercise 3: role-play

Instructions

1. **Pair up students** and give them different business identities (e.g., "You are an IT consultant," "You are a sales manager").
2. They must **role-play a conversation** at a business networking event, using expressions from the list.
3. **They should:**

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a. Introduce themselves
b. Exchange greetings
c. Ask about personal details
d. Introduce a third person (optional)
e. Offer to keep in contact
f. End the conversation politely

Example Dialogue:

A: *Hi, I'm Emma. I don't think we've met before.*

B: *Nice to meet you, Emma. I'm John. What do you do, exactly?*

A: *I work in marketing. How about you?*

B: *I specialize in IT consulting. Where are you from?*

A: *I'm from Madrid. Listen, I'd like to keep in contact. Do you have a card?*

B: *Yes, here's my card. I look forward to hearing from you.*

A: *Great! I'm afraid I have to go now, but it was very nice to meet you.*

B: *You too! Have a great evening.*

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