1 Choose the correct alternative.

1 The people who buy products and services are consumers / producers.
2 When demand / trade for something is greater than supply, the price goes up.
3 Products are transported by ship for international importing / distribution.
4 A fire in one of our factories destroyed all the stock / supply.
5 Products may not be the same price in different markets / trade.
6 All our games consoles are exported / packaged carefully so they don't get broken.

2 Complete the facts with the correct form of the words in brackets.

1 How many workers are there on this _____ line? (produce)
2 People in Norway _____ more pizza than in the US. (consumption)
3 Brazil is the world's leading _____ of coffee. (export)
4 Illegal _____ who kill elephants must be stopped. (trade)
5 This supermarket _____ a lot of cheese from France. (import)
6 We need to send these back to the _____ today. (manufacture)

3 5.02 Two students are discussing their geography homework. Complete the dialogue with the words below. Then listen and check.

demand consumers distributed export goods importers markets producers retailers stock supply trade

A Buying and selling between countries is called [1] _____, right?
B Yes. In some countries there are companies that manufacture [2] _____ like phones or coffee. Those companies are the [3] _____. And people in other countries want to buy those things.
A And these people are [4] _____.
B Correct. So the companies send their products abroad. In other words, they [5] _____ them.
A And the countries – or the [6] _____ that buy them – are the [7] _____.
B Exactly. And the price they have to pay for something depends on two things. Firstly, how many people want to buy it – the [8] _____. And secondly, how much of it is available for sale – the [9] _____.
A Also, more people are using online [10] _____ like Amazon. Many of their products are cheaper because they have huge buildings where they keep their [11] _____. And items are [12] _____ around the country by lorry.

4 5.03 Listen to a dialogue between a student, Dina, and her teacher, Ms Craig. Complete the dialogue with the correct modal verbs.

A I'd really like to start a business baking and selling cakes at school.
B Great idea! But you [1] _____ talk to the head teacher first. You [2] _____ start a business at school without permission.
A Will anybody buy them, though?
B Of course! You [3] _____ worry about that – everyone likes cake.
A What about advertising?
B Yes, you definitely [4] _____ advertise. But remember, you [5] _____ sell cakes every day. You [6] _____ start with just one cake sale a week.
A The cakes have to be good.
B Yes, and you [7] _____ make sure you follow the rules about health and safety.

5 Match 1–8 in Ex 1 to explanations A–E.

A It isn't necessary to do this. ____
B It's prohibited to do this. ____
C It's a good idea to do this. ____
D It's obligatory to do this. ____
E It's necessary to do this. ____

6 Choose the correct alternative.

1 Online retailers shouldn't / need to have a reliable distribution system.
2 If demand for our product starts to go up, we don't have to / ought to increase manufacturing.
3 Companies needn't / mustn't pay their workers less than the minimum wage.
4 Consumers know our products, so we don't have to / mustn't do a lot of marketing.
5 You have to / should get the correct documents before you can export these goods.
6 We don't have to / need to produce more goods to meet the increased demand from consumers!
7 If you have a good idea for a business, you don't have to / shouldn't listen to negative comments from other people.

LIVEWORKSHEETS

7 Complete the sentences with the modal verbs below and the prompts in brackets. Use each modal verb once only.

don't have to	have to	must
mustn't	need to	should

1 We _____ hand in our essays on Friday. (It's obligatory.)
2 Students _____ talk in the library. (It's prohibited.)
3 You _____ ask your parents before you invite your friends home. (It's a good idea.)
4 Kieran _____ get fitter if he wants to play football for the school. (It's necessary.)
5 All students _____ wear a helmet when they cycle to school. (It's really important.)
6 We _____ to get the bus – my dad will drive us home. (It isn't necessary.)

8 Marco wants to find a job working abroad for a year. Read his online post and the comments giving advice. Complete the comments with the modal verbs below. More than one answer may be possible.

don't have to	have to	must	mustn't
need to	needn't	ought to	should

BLOG

"I really want to work abroad for a year after I leave school. Has anyone else done this? I'd really appreciate your advice. Thanks."

Reply to Marco

David You [1] _____ think carefully about why you want to do it – for a break, to earn money or to gain new experiences? For some jobs, you [2] _____ fill in your applications several months in advance, and you may [3] _____ go for an interview.

Mila If your family and friends are negative about your plans, remember that you [4] _____ listen to them. I strongly advise you to trust your own feelings – you [5] _____ believe in yourself and your ability to make the right decisions for you. You [6] _____ be afraid to take risks or look for new experiences.

Natalie Health is something to think about. For example, if you wear glasses or you [7] _____ take a special medicine, it's a good idea to take your prescription with you. If the country you're visiting has free healthcare, then you [8] _____ worry about getting travel health insurance. But I think you [9] _____ check before you go, just to be safe.

LIVEWORKSHEETS