



Listen to the text.

For statements 1-7, choose the item that completes each statement correctly.

- 1. The writer originally became interested in body language because ____**
 1. he wanted to know why people tell lies.
 2. he wanted to learn more about 'Pinocchio Syndrome'.
 3. of a comment someone made to him.
 4. his professor recommended the subject to him.
- 2. According to the writer, non-verbal communication is important because ____**
 1. it can help make people believe what you tell them.
 2. it provides a unique way of earning one's living.
 3. it helps lawyers to be more skillful.
 4. politicians need to know when people are lying.
- 3. The writer assumes that his readers ____**
 1. are able to change their intonation.
 2. need to develop good posture.
 3. know something about the subject.
 4. use only words to communicate.
- 4. The writer feels it is not easy to recognise when someone is lying because ____**
 1. they have an honest look on their face.
 2. listeners can read body language incorrectly.
 3. they move their eyes very rapidly.
 4. listeners do not look into their eyes.
- 5. The most important thing for businessmen to learn is the ____**
 1. laws of a particular country.
 2. necessity of being polite.
 3. skill of appearing confident.
 4. correct way to behave.
- 6. People react in a negative way when they meet the writer because they ____**
 1. have heard about him previously.
 2. believe he is studying them.
 3. think he is too self-confident.
 4. assume that he is always lying.
- 7. From the passage, we learn that the writer ____**
 1. makes a lot of money from his job.
 2. is dedicated to his work.
 3. trains body language experts.
 4. travels the world giving advice.

