

# LISTENING PLACEMENT TEST

Time: 40 minutes

Total Score: \_\_\_\_/30

## LISTENING PART 1

### Questions 1-8

- For questions 1-8 you will hear eight short recordings.
- For each question, mark **one** letter (A, B or C) for the correct answer.

**5. What does the woman want to do about the meeting?**

A cancel it  
B postpone it  
C bring it forward

*Example:*

Who is Emily going to write to?

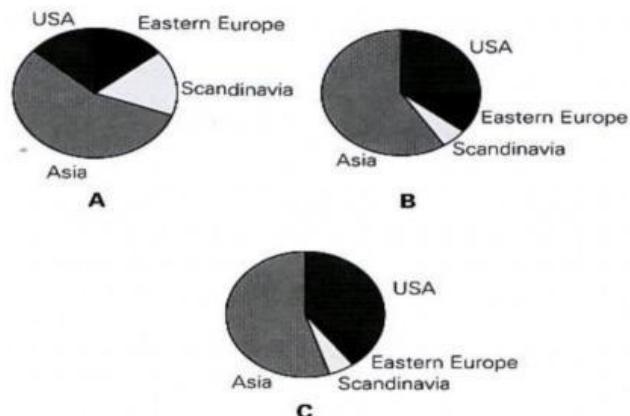
A the staff  
B the supplier  
C the clients

The answer is A.

**6. What time will Mr. Johnstone arrive?**

14:45   16:50   21:10  
A            B            C

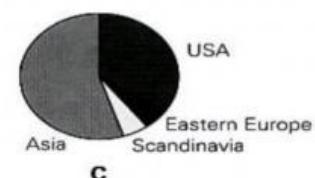
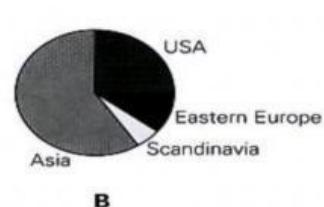
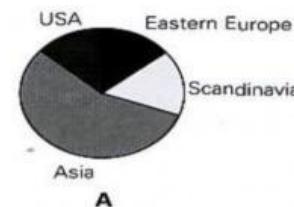
**7. Which part shows where the company's goods are made?**



- You will hear the 8 recordings TWICE.

**1. When will the meeting be?**

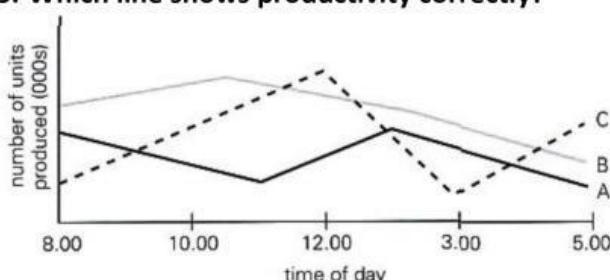
A 12 May  
B 14 May  
C 15 May



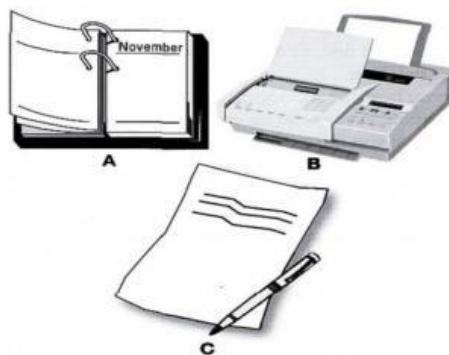
**2. Which office suppliers are they going to use?**

A Office Network  
B Excel Products  
C A-Grade Service

**3. Which line shows productivity correctly?**



**8. Which task is urgent?**



**4. What is the correct length?**

A 420mm  
B 452mm  
C 540mm

## LISTENING PART 2

## Questions 9-15

- Look at the notes below. Some information is missing.
- You will hear an engineering manager giving a secretary some information about a quotation.
- For each question **9-15**, fill in the missing information in the numbered space using a **word, numbers or letters**.
- You will hear the conversation TWICE.

**Stylex Engineering**  
**Quotation for Service Contract**

Customer name: (9) ..... *International*

Quotation reference: (10) .....

Number of machines: (11) ..... *in packing department*

Charges

Annual service: (12) £ ..... *(incl. tax)*

Emergency work

Call-out charge: (13) £ .....

New waiting time for call-out: (14) ..... *hours (guaranteed)*

Payment terms: (15) ..... *days*

## LISTENING PART 3

## Questions 16-22

- Look at the notes about the launch of a new clothing company.
- Some information is missing.
- You will hear part of a welcoming talk by the company's Managing Director.
- For each question **16-22**, fill in the missing information in the numbered space using **one or two words**.
- You will hear the talk TWICE.

- You have 10 seconds to read through the notes.
- Now listen, and fill in the missing information.

## COMPANY LAUNCH EVENT

### Notes

**New company:**

Name: (16) ..... Clothing Ltd

**Staff change:**

David Shaw to become: (17) .....

**New premises:**

Location: close to (18) .....

Biggest area of expansion: (19) .....

Future staff facility: (20) .....

**Future company plans:**

Next new product range: (21) ..... clothes

New market: (22) .....

## LISTENING PART 4

### Questions 23-30

- You will hear a radio interview with George Johnson, Managing Director of Media-X, an organization which invests in internet companies.
- For each question **23-30**, mark one letter (A, B or C) for the correct answer.
- You will hear the conversation TWICE.
- You have 45 seconds to read through the questions.
- Now listen, and mark A, B or C.

**23** The name Media-X was chosen for the company because

- A. it presented a serious image.
- B. it was connected with technology.
- C. it seemed easy to remember.

**24** George Johnson started to invest in internet companies because the internet

- A. already had considerable educational value
- B. was increasingly popular in Europe.
- C. was becoming easier to use.

**25** What was George's first job?

- A. bank employee
- B. economics lecturer
- C. software programmer

**26** George's father helps him by

- A. advising him on investments
- B. providing him with suitable office space
- C. giving him financial support

**27** Approximately how many companies in total does George help each year?

- A. 100
- B. 200
- C. 300

**28** When choosing between proposals, George first considers

- A. the experience of the directors.
- B. the need for the product or service.
- C. the financial background of the company.

**29** Media-X helps companies by providing advice on

- A. market research.
- B. technical support.
- C. pricing strategy.

**30** Which of these UK companies has expanded into other countries?

- A. NetTrade.com
- B. TravelDeals.com
- C. OrderFree.com

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That's the end of Listening test.

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