



**MID-TERM TEST  
ODD SEMESTER 2024/2025**

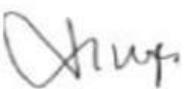
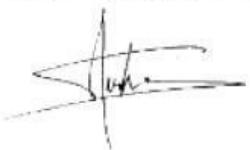
**Subject** : Business English 1  
**Program** : All Programs  
**Semester** : 3 (Three)  
**Duration** : 200 minutes  
**Remark** : Close Book  
**Type** : C

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**DIRECTION:**

1. Pray first before you do the test
2. Do the easiest then the rest
3. Ask your proctor if you do not understand the questions
4. Cheating is a crime, so do it by yourself
5. Borrowing something from your friends is not allowed
6. Good luck!

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Acuan Pembuatan Soal	Soal Ujian dibuat Oleh:	Diperiksa dan disahkan Oleh:
1. Satuan Acara Pengajaran (SAP)  2. Kisi-kisi UAS Semester Ganjil 2024/2025	Koordinator Tim Dosen, a.n.   Jajang Setiawan, M.Pd Tanggal: 8 November 2024	Kadiv Bahasa LP3I   Sudirman, M.Pd. Tanggal: 8 November 2024

## I. LISTENING

**Replay the audio recording THREE**

### Listening One

#### a. Fill in the Blanks.

Listen to the dialogs and fill in the blanks. Don't do anything with the black box (■).

A : Hello, come in. Welcome to Job Search. Can I ■ your name, please?

B : I'm John Smith. 1) \_\_\_\_\_

A : Nice to meet you too, John. Take a seat! Where ■, John?

B : I'm from Dallas, but I live in New York now.

A : I see. Well, I 2) \_\_\_\_\_ you some questions for the database and then I can ■ your information on the Job Search website. So, who do you work for now?

B : I work for a small 3) \_\_\_\_\_ company. It's called Travel Zone.

A : Travel Zone. What do you do?

B : I'm a sales rep. I ■ companies and 4) \_\_\_\_\_ our tour packages.

A : Sales representative. OK. Can I have a contact phone number?

B : My cell, or my work number?

A : Your cell, please

B : Sure. It's 8459664672

A : Thank you. Can I just give you this 5) \_\_\_\_\_ to fill out?

### Listening 2

**Choose the best answer! (Score 5@1)**

1. Where are they?

a. In the restaurant      b. in the yard      c. in the office

2. Whose room is next to Ayako Higa's office?

a. Osman Mo      b. Nancy Yee      c. news director

3. What is Tim Tsang Position?

- a. Advertising sales manager
- b. Finance editor
- c. International news editor

4. Is Mr. Min-Soo Kim a production manager?

- a. No, He isn't
- b. Yes, he is
- c. Mr. Kim is a production manager

5. Where is Mr. Paul Green's room?

- a. Across Mr. Min-soo Kim's room
- b. Next to Mr. Min-Soo Kim's room
- c. Next to Nancy's room

### Listening 3

c. Listen to the audio listening file again! Write T if you think it is true and write F if you think is false.

- 1. The visitor's name is Maria Young
- 2. The visitor would like to meet Naoki Inoue
- 3. The appointment is at half past nine
- 4. Mr. Greg is a marketing manager
- 5. He would like to drink tea

## II. READING (20 POINTS)

### a. Read the Passage below and Choose the Best Answer

Online shopping is the process of buying goods and services without going to store. It has been known and become popular now. Some of the famous online shops are like Shoppee, Tokopedia, Lazada, OLX, Bukalapak and so on. We can go to online store easily by searching it in the internet. We just type the website of the online shop and type the goods what we want to buy.

Yet, there are some advantages and disadvantages of online shopping. The advantages are consumers can buy many variety of items in a online store such as books, clothes, gadgets, toys, properties, etc. without going to a Department Store. They just need to go to ATM or Bank to transfer the money and wait for 2 or 3 days to have the goods at our place. Besides, it is simple and save time because we can order the things everywhere and any time. The most attractive advantages of shopping online is the price much cheaper than conventional one. The negative sides of online shopping are the

goods can't be tried by us directly. Consequently, sometimes it does not meet what we want like the color and the size.

In addition, sometimes the quality of goods are not suitable with photo displayed on online store website. The similarity of the goods and photos which we see on the monitor is not 100% the same. In common, the originality of the goods is only 75-90%. it will make the buyer feels disappointed when they find the products do not meet their expectation. Yet, some buyers feel satisfied with the goods they receive.

1. What should be the best title for the passage?  
a. Comparing online and offline shopping      c. Benefits of Online shopping  
b. Online shopping                                      d. My experience in online shopping
  
2. Some of advantages of online shopping are as follows, EXCEPT:  
a. We don't need to go to the shop  
b. We can pay by transfer  
c. We don't need to try the goods  
d. We can order from anywhere
  
3. What is the first step you have to do when you want to do online shopping?  
a. Order the goods                                      c. Contact the online shop  
b. type the website of online shop                    d. Searching the payment system
  
4. From the passage, how long do you need to wait for the goods you have ordered?  
a. 2-3 weeks                                              c. 2-3 days  
b. 2-3 times                                              d. 2-3 hours
  
5. Why does the color of the goods sometimes doesn't meet what we have expected?  
a. Because the color of the photo displayed on website is the real color  
b. Because the color of the real goods is not original  
c. Because the color of the photo displayed on website is exactly the same as the color of the real goods  
d. Because the color of the photo displayed on website is not exactly the same as the color of the real goods
  
6. We learn from the passage that the price of online shopping is usually .....  
a. Much cheaper                                            c. Little expensive  
b. Much expensive                                        d. Little cheaper
  
7. Some of the disadvantages of online shopping are as follows, EXCEPT:  
a. We can't pay by transfer

- b. We can't try the goods
- c. We can't check first the quality of the goods
- d. We can't see the original color

8. One of services in online shopping is .....

- a. Beverages
- b. Books
- c. Shoes
- d. Laundry

9. One of big online shops is, EXCEPT:

- a. OLX
- b. Lazada
- c. Grab
- d. Shoppee

10. The passage says that customers are sometimes disappointed because .....

- a. The products are not original
- b. The size is not the same as they have ordered
- c. The price changes
- d. The products doesn't meet their expectation

**b. Read the following text. Write T if you think it is true and write F if you think it is false.**

George : Do you smoke in your office?

Kunto : No, never. I'm a smoker, but there's a no-smoking rule in our office. I have to go outside the building to smoke.

George : Do you ever go home early?

Kunto : Yes, if there isn't much work to do. Of course, if there's a lot of work, I stay.

George : What do you wear to work?

Kunto : I usually wear a suit. When I'm really busy, I like to take off my jacket and tie. On Fridays we can wear batik the Indonesian national formal wear clothes.

George : Do you ever eat lunch at your desk?

Kunto : Yes, If I'm very busy. I often order fried tofu, "bakmie" and sometimes Padangness cuisine, like rendang you know.

George : Do you make personal phone calls during working hours?

Kunto : I occasionally make private calls, but only if they're important

George : Do you have any photos on your desk?

Kunto : Yes, I have two or three photographs of my wife and son.

George : Do you take time off if you have a cold?

Kunto : Yes, I do. In fact, I took three days off last week because I had a bad cold.

George : Do you always take a summer vacation?

Kunto : Always! I take at least two weeks' vacation. This year I'm going on a two-week trip to Europe. I'm really looking forward to it!

1. Kunto is a non-smoker employee
2. Kunto stays longer in office when he has much work to do
3. All employees wear the office wear everyday
4. Private call is something he never does
5. Greg asks Kunto about the time when he doesn't come

### III. VOCABULARY

a. Choose the word on the box to complete these following sentences!

Branches	Responsible	Revenue	Works	Earns	Appointment
Headquarter	Company	Working		Public Relation Officer	

1. She.....for Apple Inc.
2. His current position is.....
3. He has been.....since he graduated from senior high school
4. The bank has three.....in Norwich, and over three hundred countrywide.
5. I'm a patient of Dr Stella, please could I make an.....to see her?
6. We are all .....for our own decisions
7. What .....do you work for?
8. As a famous and rich personal trainer, he.....over a million dollars a year
9. The new company.....will be built on a 132- Acre Tract in Jakarta
10. The government is scrabbling around for ways to raise.....without putting up taxes

b. Match the word to its definition.

1. <b>Subsidiary</b>	a. The process of learning the skills you need to do a particular job or activity
2. <b>Work</b>	b. A someone who keeps or examines the records of money received, paid and owned by a company or a person
3. <b>Job description</b>	c. An activity, such as a job, which a person uses physical or mental effort to do to get the money
4. <b>Earn</b>	d. A company which is owned by a larger company
5. <b>Revenue</b>	e. A list of responsible which you have and the duties which you are expected to perform in your work
6. <b>Appointment</b>	f. To receive money as a payment for work that you do
7. <b>Accountant</b>	g. The income that the company or government obtain regularly
8. <b>Company</b>	h. A formal arrangement to meet or to visit someone at a particular time and place
9. <b>Headquarter</b>	i. An organization which sell goods or service in order to make a money

## 10. Training

- j. The main office of an organization, such as army, Police or business company

**IV. GRAMMAR (20 POINTS)**

a. Select the best answer to complete the sentence!

1. Have you .....been abroad?  
A. when                    B. yet                    C. since                    D. ever

2. Paul .....the CEO yesterday  
A. met                    B. has met                    C. meet                    D. meeting

3. Good afternoon, I'd like to change.....money.  
A. any                    B. some                    C. many                    D. a few

4. We are happy to inform you that we..... a new branch in Australia.  
A establishing            B. was established C have established D establishes

5. Our customers .....satisfied with our products.  
A. always have been                    C have always been  
B been have always                    D. have been always

6. How .....players are there in a football team?  
A. some                    B. lot                    C. much                    D many

7. How .....time do we have before we board?  
A. much                    B. are                    C. is                            D many

8. There are.....problems related to the productivity, which we need to solve.  
A. any                    B. much                    C. many                    D little

9. Our managing director is .....the sales manager.  
A. younger than            B . younger                    C. the youngest                    D. youngest

10. This machine is .....in our factory  
A. expensive than            B. expensivest                    C. the most expensive                    D more expensive

**b. For number 1,2 and 5 use the proper verb and for number 3 and 4 use proper comparative and superlative adjective to complete the sentence! (Score 10@2)**

1. Last month, he (go)\_\_\_\_\_ to Madrid. (Simple Past verb)
2. She (meet)\_\_\_\_\_ her client four times. (Present Perfect verb)
3. My company is (popular)\_\_\_\_\_ your company (Comparative)
4. The (cheap)\_\_\_\_\_ way is by mail. (Superlative)
5. Jack (not/sign)\_\_\_\_\_ the contract yet. (Present Perfect verb)

#### **V. WRITING**

Write a **composition** at least 150 words about **your dreamt company or a company profile**.

*++Good Luck++*