



**MID-TERM TEST  
ODD SEMESTER 2019/2020**

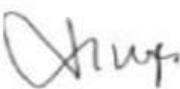
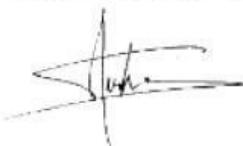
**Subject** : Business English 1  
**Program** : All Programs  
**Semester** : 3 (Three)  
**Duration** : 200 minutes  
**Remark** : Close Book  
**Type** : A

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**DIRECTION:**

1. Pray first before you do the test
2. Do the easiest then the rest
3. Ask your proctor if you do not understand the questions
4. Cheating is a crime, so do it by yourself
5. Borrowing something from your friends is not allowed
6. Good luck!

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Acuan Pembuatan Soal	Soal Ujian dibuat Oleh:	Diperiksa dan disahkan Oleh:
1. Satuan Acara Pengajaran (SAP)  2. Kisi-kisi UAS Semester Ganjil 2024/2025	Koordinator Tim Dosen, a.n.   Jajang Setiawan, M.Pd Tanggal: 8 November 2024	Kadiv Bahasa PLJ   Sudirman, M.Pd. Tanggal: 8 November 2024

## I. LISTENING

Replay the audio recording THREE

### Listening One

#### a. Fill in the Blanks.

Listen to the dialogs and fill in the blanks. Don't do anything with the black box (■).

A : Hello, come in. Welcome to Job Search. Can I ■ your name, please?

B : I'm John Smith. 1) \_\_\_\_\_

A : Nice to meet you too, John. Take a seat! Where ■, John?

B : I'm from Dallas, but I live in New York now.

A : I see. Well, I 2) \_\_\_\_\_ you some questions for the database and then I can ■ your information on the Job Search website. So, who do you work for now?

B : I work for a small 3) \_\_\_\_\_ company. It's called Travel Zone.

A : Travel Zone. What do you do?

B : I'm a sales rep. I ■ companies and 4) \_\_\_\_\_ our tour packages.

A : Sales representative. OK. Can I have a contact phone number?

B : My cell, or my work number?

A : Your cell, please

B : Sure. It's 8459664672

A : Thank you. Can I just give you this 5) \_\_\_\_\_ to fill out?

### Listening Two

#### b. Choose the right answer

1. Where is Ayako Higa's office?  
a. Cross the elevator      b. across the elevator      c. in front of the elevator
2. What is Mr. Osman Mo position?  
a. International news editor  
b. News director

c. Finance editor

3. Is room 306 a finance editor room?

a. Yes, it is      b. no, it is not      c. finance editor

4. Who is responsible for science and technology?

a. Osman Mo      b. Nancy Yee      c. Paul Green

5. Whose room is across Mr. Min-Soo Kim's room?

a. Harrison's room      b. paul Green's room      c. manager's room

### Listening 3

c. Listen to the audio listening file again! Write T if you think it is true and write F if you think is false.

1. The visitor's name is Maria Young

2. The visitor would like to meet Naoki Inoue

3. The appointment is at half past nine

4. Mr. Greg is a marketing manager

5. He would like to drink tea

## II. READING (20 POINTS)

### a. Read the Passage below and Choose the Best Answer

Online shopping is the process of buying goods and services without going to store. It has been known and become popular now. Some of the famous online shops are like Shoppee, Tokopedia, Lazada, OLX, Bukalapak and so on. We can go to online store easily by searching it in the internet. We just type the website of the online shop and type the goods what we want to buy.

Yet, there are some advantages and disadvantages of online shopping. The advantages are consumers can buy many variety of items in a online store such as books, clothes, gadgets, toys, properties, etc. without going to a Departement Store. They just need to go to ATM or Bank to transfer the money and wait for 2 or 3 days to have the goods at our place. Besides, it is simple and save time because we can order the things

everywhere and any time. The most attractive advantages of shopping online is the price much cheaper than conventional one. The negative sides of online shopping are the goods can't be tried by us directly. Consequently, sometimes it does not meet what we want like the color and the size.

In addition, sometimes the quality of goods are not suitable with photo displayed on online store website. The similarity of the goods and photos which we see on the monitor is not 100% the same. In common, the originality of the goods is only 75-90%. it will make the buyer feels disappointed when they find the products do not meet their expectation. Yet, some buyers feel satisfied with the goods they receive.

1. What should be the best title for the passage?  
a. Comparing online and offline shopping      c. Benefits of Online shopping  
b. Online shopping                                      d. My experience in online shopping
  
2. Some of advantages of online shopping are as follows, EXCEPT:  
a. We don't need to go to the shop  
b. We can pay by transfer  
c. We don't need to try the goods  
d. We can order from anywhere
  
3. What is the first step you have to do when you want to do online shopping?  
a. Order the goods                                      c. Contact the online shop  
b. type the website of online shop                    d. Searching the payment system
  
4. From the passage, how long do you need to wait for the goods you have ordered?  
a. 2-3 weeks    c. 2-3 days  
b. 2-3 times    d. 2-3 hours
  
5. Why does the color of the goods sometimes doesn't meet what we have expected?  
a. Because the color of the photo displayed on website is the real color  
b. Because the color of the real goods is not original  
c. Because the color of the photo displayed on website is exactly the same as the color of the real goods  
d. Because the color of the photo displayed on website is not exactly the same as the color of the real goods
  
6. We learn from the passage that the price of online shopping is usually .....  
a. Much cheaper    c. Little expensive  
b. Much expensive                                        d. Little cheaper

7. Some of the disadvantages of online shopping are as follows, EXCEPT:

- a. We can't pay by transfer
- b. We can't try the goods
- c. We can't check first the quality of the goods
- d. We can't see the original color

8. One of services in online shopping is .....

- a. Beverages
- b. Books
- c. Shoes
- d. Laundry

9. One of big online shops is, EXCEPT:

- a. OLX
- b. Lazada
- c. Grab
- d. Shoppee

10. The passage says that customers are sometimes disappointed because .....

- a. The products are not original
- b. The size is not the same as they have ordered
- c. The price changes
- d. The products doesn't meet their expectation

**d. b. Read the following text! Write T if you think it is true and write F if you think is false.**

Gunung Agung is one of Indonesia's leading bookstore companies. It is named after a volcanic mountain in Bali, Indonesia. The origin of the bookstore dates back to 1953 when the late Tjio Wie Tay (1927- 1990), who later became popularly known as Haji Masagung, started a kiosk selling books, newspaper and magazines in Central Jakarta. As the business grew bigger and more complex in the early post-independence years, Haji Masagung established a new company that published and imported books, named Firma Gunung Agung. The company continued to grow with the support of poets, writers, scholars and journalists. Amidst the difficulties faced by the new nation, Haji Masagung pioneered the effort to open the eyes of the nation through books. He organized Indonesia's first book fair in 1954.

- 1. Gunung Agung sells storage device
- 2. Tjio Wie Tay is a man who lives in Bali
- 3. Haji Masagung established Firma Gunung Agung
- 4. The high rank-official supported the company
- 5. Haji Masagung was a participant in a book fair

### III. VOCABULARY

a. Choose the word on the box to complete these following sentences!

Branches	Responsible	Revenue	Works	Earns	Appointment
Headquarter	Company	Working	Public Relation Officer		

1. She.....for Apple Inc.
2. His current position is.....
3. He has been.....since he graduated from senior high school
4. The bank has three.....in Norwich, and over three hundred countrywide.
5. I'm a patient of Dr Stella, please could I make an.....to see her?
6. We are all .....for our own decisions
7. What .....do you work for?
8. As a famous and rich personal trainer, he.....over a million dollars a year
9. The new company.....will be built on a 132- Acre Tract in Jakarta
10. The government is scrabbling around for ways to raise.....without putting up taxes

b. Match the words to its definition!

1. <b>Work</b>	a. An event, sometimes lasting a few days, at which there is a group of talks on particular subject or a meeting in which especially business matters are discussed formally
2. <b>Position</b>	b. An important person in a company who sits on the board
3. <b>Receptionist</b>	c. A Large company or group companies that is controlled together as a single organization
4. <b>Corporation</b>	d. People who don't have a job that provides money
5. <b>Unemployed</b>	e. An occasion when people come together for particular purpose intentionally or not intentionally
6. <b>Meeting</b>	f. The person you first speak to when you arrive at a company as a visitor
7. <b>Director</b>	g. Someone who is paid to work for someone else
8. <b>Small Talk</b>	h. To put someone in particular place and hold responsibilities
9. <b>Employee</b>	i. A regular activity which a person does to earn money

10. **Conference**      j. A conversation about things which are not important, often between two people who don't know each other well

#### **IV. GRAMMAR (20 POINTS)**

##### **a. Select the best answer to complete the sentence!**

1. Have you .....been abroad?  
A. when      B. yet      C. since      D. ever
2. Paul .....the CEO yesterday  
A. met      B. has met      C. meet      D. meeting
3. Good afternoon, I'd like to change.....money.  
A. any      B. some      C. many      D. a few
4. We are happy to inform you that we..... a new branch in Australia.  
A establishing      B. was established C have established D establishes
5. Our customers .....satisfied with our products.  
A. always have been      C have always been  
B been have always      D. have been always
6. How .....players are there in a football team?  
A. some      B. lot      C. much      D many
7. How .....time do we have before we board?  
A. much      B. are      C. is      D many
8. There are.....problems related to the productivity, which we need to solve.  
A. any      B. much      C. many      D little
9. Our managing director is .....the sales manager.  
A. younger than      B . younger      C. the youngest      D. youngest
10. This machine is .....in our factory  
A. expensive than B. expensivest      C. the most expensive D more expensive

**b. For number 1,2 and 5 use the proper verb and for number 3 and 4 use proper comparative and superlative adjective to complete the sentence! (Score 10@2)**

1. Last year, I (visit) \_\_\_\_\_ Paris (Simple Past verb)
2. She (see) \_\_\_\_\_.the managing director three times. (Present Perfect verb)
3. My office is (large) \_\_\_\_\_ than your office. (Comparative)
4. The (profitable) \_\_\_\_\_ factory is in Jakarta. (Superlative)
5. Hanna (not/send) \_\_\_\_\_ the quotation yet. (Present Perfect verb)

#### **V. WRITING**

Write a **composition** at least 150 words about **your dreamt company or a company profile**.

*++Good Luck++*