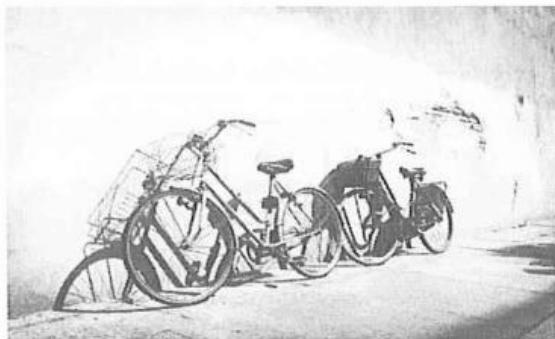


## HOMEWORK

**Exercise 1. Listen and choose the statement that best describes the picture (File 1)**

1.



2.



3.



**Exercise 2. Listen and mark the correct answers (File 2)**

1. Mark your correct answer.	A	B	C
2. Mark your correct answer.	A	B	C
3. Mark your correct answer.	A	B	C
4. Mark your correct answer.	A	B	C
5. Mark your correct answer.	A	B	C
6. Mark your correct answer.	A	B	C
7. Mark your correct answer.	A	B	C
8. Mark your correct answer.	A	B	C

**Exercise 3. Listen and choose the correct answers (File 3)**

**1. According to the woman, how did the new designer make a contribution to their new line of clothing?**

- A. By developing wearable clothes at an affordable price.
- B. By getting in contact with several of the local newspapers
- C. By creating a website to promote their new clothes.
- D. By coming up with the greatest design suited for young women

**2. How does the man want to advertise their new product?**

- A. By taking out an ad in the local newspaper
- B. By calling up their existing customers
- C. By advertising on websites
- D. By word of mouth

**3. When does the woman ask the man to respond?**

- A. By this afternoon
- B. By this evening
- C. By tomorrow morning
- D. By the end of the week

**4. Where will they most likely meet?**

- A. In the man's office
- B. In the building lobby
- C. In the coffee shop
- D. At the woman's house

**5. Why is the woman changing their meeting place?**

- A. The original place is too far from the woman's office
- B. They will likely be distracted
- C. The office is closed today
- D. Her boss wants to meet somewhere else

**6. Why will the woman's manager attend the meeting?**

- A. To put his signature on the contract
- B. To provide information for the man
- C. To satisfy some of his curiosity on contracts
- D. To learn more about the contract

**Exercise 4. Listen and choose the correct answers (File 4)**

- 1. How will the company overcome the decline in sales?**
  - A. Develop new items to sell
  - B. Advertise the items more aggressively
  - C. Downsize the company
  - D. Use ideas from consumers
- 2. In which month were the sales high according to the chart?**
  - A. August
  - B. September
  - C. October
  - D. November
- 3. Why was there a temporary drop in sales?**
  - A. There was a lack of capital to support the R&D Department
  - B. There was no incentive to employees
  - C. The competition with other companies was fierce
  - D. There was a lack of seasonal uniqueness in previous items
- 4. Who is the message intended for?**
  - A. New customers
  - B. Company employees
  - C. Sales representatives
  - D. Technicians
- 5. How many tickets are being processed per day?**
  - A. 14
  - B. 27
  - C. 220
  - D. 280
- 6. Which is said of Serve Link?**
  - A. Sales have sharply increased with the online service
  - B. They are currently suffering technical difficulties
  - C. A new service has brought higher customer satisfaction
  - D. They plan to launch a new electronic messenger service