

HOMEWORK

Exercise 1. Listen and choose the statement that best describes the picture (File 1)

1.



2.



3.



Exercise 2. Listen and mark the correct answers (File 2)

- | | | | |
|------------------------------|---|---|---|
| 1. Mark your correct answer. | A | B | C |
| 2. Mark your correct answer. | A | B | C |
| 3. Mark your correct answer. | A | B | C |
| 4. Mark your correct answer. | A | B | C |
| 5. Mark your correct answer. | A | B | C |
| 6. Mark your correct answer. | A | B | C |
| 7. Mark your correct answer. | A | B | C |
| 8. Mark your correct answer. | A | B | C |

Exercise 3. Listen and choose the correct answers (File 3)

1. According to the woman, how did the new designer make a contribution to their new line of clothing?

- A. By developing wearable clothes at an affordable price.
- B. By getting in contact with several of the local newspapers
- C. By creating a website to promote their new clothes.
- D. By coming up with the greatest design suited for young women

2. How does the man want to advertise their new product?

- A. By taking out an ad in the local newspaper
- B. By calling up their existing customers
- C. By advertising on websites
- D. By word of mouth

3. When does the woman ask the man to respond?

- A. By this afternoon
- B. By this evening
- C. By tomorrow morning
- D. By the end of the week

4. Where will they most likely meet?

- A. In the man's office
- B. In the building lobby
- C. In the coffee shop
- D. At the woman's house

5. Why is the woman changing their meeting place?

- A. The original place is too far from the woman's office
- B. They will likely be distracted
- C. The office is closed today
- D. Her boss wants to meet somewhere else

6. Why will the woman's manager attend the meeting?

- A. To put his signature on the contract
- B. To provide information for the man
- C. To satisfy some of his curiosity on contracts
- D. To learn more about the contract

Exercise 4. Listen and choose the correct answers (File 4)

1. How will the company overcome the decline in sales?

- A. Develop new items to sell
- B. Advertise the items more aggressively
- C. Downsize the company
- D. Use ideas from consumers

2. In which month were the sales high according to the chart?

- A. August
- B. September
- C. October
- D. November

3. Why was there a temporary drop in sales?

- A. There was a lack of capital to support the R&D Department
- B. There was no incentive to employees
- C. The competition with other companies was fierce
- D. There was a lack of seasonal uniqueness in previous items

4. Who is the message intended for?

- A. New customers
- B. Company employees
- C. Sales representatives
- D. Technicians

5. How many tickets are being processed per day?

- A. 14
- B. 27
- C. 220
- D. 280

6. Which is said of Serve Link?

- A. Sales have sharply increased with the online service
- B. They are currently suffering technical difficulties
- C. A new service has brought higher customer satisfaction
- D. They plan to launch a new electronic messenger service