

## Business Listening

### Unit 8: CHINA

*Track 22 - Listen and fill in each blank with ONE word.*

And beside this, you shouldn't be the new bird here, because before you go to China to have business, maybe the better way for you is to have a (1)\_\_\_\_\_, have a (2)\_\_\_\_\_ here – to western Shanghai, to western Wuhan, to know the – to feel the (3)\_\_\_\_\_ here, to let you become (4)\_\_\_\_\_ (5)\_\_\_\_\_ China. And then you wouldn't like a new bird.

And also you should have a (6)\_\_\_\_\_ (7)\_\_\_\_\_ plan. You pick your business (8)\_\_\_\_\_, not just one. You should list three or five of names because you don't want (9)\_\_\_\_\_ (10)\_\_\_\_\_ to just come by to (11)\_\_\_\_\_ one company. And you should tell the Chinese (12)\_\_\_\_\_ about this. Because they know that they have (13)\_\_\_\_\_. So the price or the relationships for you two especially will be more active, I think.