Part B: Complete the following questions with vocabulary from Part A to complete the collocations. You may need to change the form of the word.

1. How do you organize yourself when it's very important to **meet a** _____________?
2. Can you think of any companies that you regularly buy from who had to ____________ **a product**?
3. What action can you take when you're starting a new company to **attract** _____________?
4. What reasons can you think of why a company may _____________ **losses**?
5. Do you think you are someone who would be good at **closing a** _____________? Why/why not?
6. When was the last time you had to **join** ____________ with someone else? Were you successful?
7. What reasons do you think there are for a company to **go** _____________?
8. What would you be nervous about if you were asked to _____________ **a meeting**?

Now in pairs, discuss the completed questions.

3 Listening - Part 3

Look at the notes below from an introductory talk about a business school. Some information is missing. You will hear part of a talk by a student advisor. For each question (1 - 7), fill in the missing information in the numbered spaces using one or two words.

Open Day

Introduction to the Business School

At the end of their time here, students will have a detailed ____________[1] of the business world and will have been given the opportunity to _____________[2] in their own area of interest.

Learning the requirements of ____________[3] is a key part of the course. Central to this, is the ability to ____________[4] with those around you which is essential, not just for good organization, but also to navigate your way through a variety of business situations, from attracting investors, to merging with other departments and businesses.

Students will learn about the potential problems with going into business from real life ____________[5].

A significant reason why students choose to study here is the school has _____________[6] in various different industries, meaning we can arrange for students to have _____________[7] of the business world during their course.