

## BORN TO LOSE? We all want to win or do we?

### 1. Decide if the following sentences are True or False

1. According to paragraph 1, everyone feels thrilled when they win or a depressing ache when they lose.
2. Professor Schultheiss found that all people become stressed after losing to a rival.
3. According to Dr. Michelle Wirth, people are usually aware of their preference for being in a position of power.
4. Dr. Wirth suggests that individuals with high power motivation find not winning stressful because they enjoy being the center of attention.
5. The last paragraph indicates that identifying yourself as either a wolf or a sheep can help you adapt your working environment to better suit your personality.

### 2. Fill in the blank with one suitable word

Professor Schultheiss from the University of Michigan found that people can be divided into two types based on their motivation to win or lose. \_\_\_\_\_ (6) are driven to win and find it difficult to cope with losing, while \_\_\_\_\_ (7) are more comfortable on the other spectrum. Dr. Michelle Wirth, a colleague of Professor Schultheiss, believes that individuals are not always \_\_\_\_\_ (8) of their power position and that the attention generated by \_\_\_\_\_ (9) might be part of the effect. Knowing which category you fall into can help tailor your working environment to suit you, as some people find pleasure and satisfaction from being in positions of \_\_\_\_\_ (10), while others are less comfortable \_\_\_\_\_ (11) others.