30000-1208



Situation 1: Ordering Products

Buyer: Good morning, Mr. Smith. This is John from ABC Corporation. How are you today?

Seller: Good morning, John. I'm doing well, thank you. How can I assist you today?

Buyer: We are interested in placing an order for your latest product, the Model X smartphone. Can you provide us with the pricing and availability?

Seller: Certainly. The Model X smartphone is priced at $300 per unit. We currently have 500 units in stock. How many units would you like to order?

Buyer: We would like to order 200 units. Can you confirm the total cost and the delivery time?

Seller: Sure. The total cost for 200 units would be $60,000. We can arrange the delivery within two weeks. Does that work for you?

Buyer: Yes, that works perfectly. Please send us the invoice and we'll proceed with the payment.

Seller: I will send you the invoice shortly. Thank you for your order, John. Have a great day!

Buyer: Thank you, Mr. Smith. You too.



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Situation 1: Ordering Products

Fill-in-the-Blank Questions

1. The buyer is interested in placing an order for the _____ smartphone.
2. The Model X smartphone is priced at _____ per unit.
3. The seller currently has _____ units in stock.
4. The buyer wants to order _____ units of the Model X smartphone.
5. The total cost for 200 units would be _____.
6. The seller can arrange the delivery within _____ weeks.
7. The buyer asks the seller to send the _____.
8. The buyer works for _____ Corporation.
9. The seller's name is Mr. _____.
10. The buyer's name is _____.



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