

# 30000-1208



## Situation 1: Ordering Products

**Buyer:** Good morning, Mr. Smith. This is John from ABC Corporation. How are you today?

**Seller:** Good morning, John. I'm doing well, thank you. How can I assist you today?

**Buyer:** We are interested in placing an order for your latest product, the Model X smartphone. Can you provide us with the pricing and availability?

**Seller:** Certainly. The Model X smartphone is priced at \$300 per unit. We currently have 500 units in stock. How many units would you like to order?

**Buyer:** We would like to order 200 units. Can you confirm the total cost and the delivery time?

**Seller:** Sure. The total cost for 200 units would be \$60,000. We can arrange the delivery within two weeks. Does that work for you?

**Buyer:** Yes, that works perfectly. Please send us the invoice and we'll proceed with the payment.

**Seller:** I will send you the invoice shortly. Thank you for your order, John. Have a great day!

**Buyer:** Thank you, Mr. Smith. You too.





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### Fill-in-the-Blank Questions

1. The buyer is interested in placing an order for the \_\_\_\_\_ smartphone.
2. The Model X smartphone is priced at \_\_\_\_\_ per unit.
3. The seller currently has \_\_\_\_\_ units in stock.
4. The buyer wants to order \_\_\_\_\_ units of the Model X smartphone.
5. The total cost for 200 units would be \_\_\_\_\_.
6. The seller can arrange the delivery within \_\_\_\_\_ weeks.
7. The buyer asks the seller to send the \_\_\_\_\_.
8. The buyer works for \_\_\_\_\_ Corporation.
9. The seller's name is Mr. \_\_\_\_\_.
10. The buyer's name is \_\_\_\_\_.

