

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What are the speakers discussing?
(A) A motorcycle
(B) A mobile phone
(C) A laptop computer
(D) An exercise machine
33. What does the man ask about?
(A) The prices
(B) The battery life
(C) The warranty
(D) The color options
34. What will the woman most likely do next?
(A) Request some feedback
(B) Contact a technician
(C) Complete a transaction
(D) Create an online profile
35. What does the woman ask the man to do?
(A) Schedule an appointment
(B) Make a coworker's delivery
(C) Call a colleague
(D) Prepare an invoice
36. What does the man say he needs?
(A) Keys to a vehicle
(B) A telephone number
(C) A price list
(D) Directions to a store
37. What does the woman remind the man to do?
(A) Notify his manager
(B) Check some merchandise
(C) Print a document
(D) Get a signature
38. What is the woman trying to do?
(A) Confirm an appointment
(B) Receive a refund
(C) Book a flight
(D) Register for an event
39. What has caused a problem?
(A) A business is closed.
(B) A Web site is not working.
(C) A credit card has expired.
(D) A date is incorrect.
40. What information does the man ask the woman for?
(A) A name
(B) An address
(C) A password
(D) A tracking number
41. Where do the speakers most likely work?
(A) At an advertising firm
(B) At a bank
(C) At a law office
(D) At a travel agency
42. What does the woman mean when she says, "I really can't say"?
(A) She is not allowed to repeat certain information.
(B) She cannot make a commitment yet.
(C) She should leave for an appointment.
(D) She has to correct some errors in a report.
43. What does the man propose?
(A) Making travel arrangements
(B) Preparing a contract
(C) Joining a meeting
(D) Reviewing a report

44. Where most likely does the woman work?

- (A) At a utility company
- (B) At a moving company
- (C) At an employment firm
- (D) At a real estate agency

45. What does the man say about his office?

- (A) It does not have air conditioning.
- (B) Its lease has expired.
- (C) It is located in the city center.
- (D) It is close to public transportation.

46. What information does the woman request?

- (A) The timing of a visit
 - (B) The name of a supervisor
 - (C) The amount of a bill
 - (D) The measurements of a room
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47. Who is the woman?

- (A) A chef
- (B) An accountant
- (C) A journalist
- (D) A nutritionist

48. What has the man recently done?

- (A) Won an award
- (B) Hired a new caterer
- (C) Given a presentation
- (D) Expanded a business

49. What does the man say about the cost of the program?

- (A) It is not being changed.
 - (B) It is justified by the benefits.
 - (C) It is still being determined.
 - (D) It was published in a newspaper.
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50. What type of event are the speakers attending?

- (A) A business conference
- (B) An employee orientation
- (C) A film festival
- (D) A staff meeting

51. Why does the woman say, "I think we can do better"?

- (A) She prefers to try another option.
- (B) She wants to encourage the man to work harder.
- (C) She is disappointed in the quality of the presentation.
- (D) She thinks her team is more competent than other teams.

52. What does the man say about the presentation handouts?

- (A) They are printed in color.
 - (B) They are available near the entrance.
 - (C) There are not enough copies for everyone.
 - (D) They can be found online.
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53. What type of business is the man calling?

- (A) A doctor's office
- (B) A delivery service
- (C) A copy center
- (D) A publishing company

54. What problem does the woman mention?

- (A) An appointment was canceled.
- (B) A payment was not received.
- (C) An address is incorrect.
- (D) A form has not been signed.

55. What does the woman say she will do?

- (A) Submit an invoice
 - (B) Update contact information
 - (C) E-mail a document
 - (D) Speak with a colleague
-

56. What problem does the company have?
(A) Customer reviews have been negative.
(B) Product sales have gone down.
(C) Some deliveries have been lost.
(D) Office space is limited.
57. What does the woman suggest?
(A) Hiring new employees
(B) Offering product discounts
(C) Purchasing updated equipment
(D) Starting an online advertising campaign
58. What does the woman ask Bob to do?
(A) Set up a conference call with clients
(B) Review a budget proposal
(C) Share information at a team meeting
(D) Contact a graphic designer
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59. What are the speakers discussing?
(A) Expanding a client base
(B) Hosting a sales event
(C) Providing a training session
(D) Using an employment agency
60. What type of business does the woman own?
(A) A landscaping company
(B) An advertisement agency
(C) A sporting goods store
(D) An accounting firm
61. What does the man suggest?
(A) Reviewing a résumé
(B) Touring a facility
(C) Looking for a different company
(D) Calling a client
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Admission Price per Person	
University student	\$8
Group of 10 or more	\$12
Member	\$15
Nonmember	\$20

62. What type of event are the speakers discussing?
(A) A theater performance
(B) A museum exhibit opening
(C) A photography workshop
(D) A live music concert
63. Look at the graphic. What ticket price will the speakers probably pay?
(A) \$8
(B) \$12
(C) \$15
(D) \$20
64. What does the woman suggest the man do?
(A) Leave work early
(B) Call a coworker
(C) Pay with a credit card
(D) Rent some equipment
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CONFERENCE ROOM A: THURSDAY	
TIME	EVENT
Noon	Networking Event
1:00 P.M.	Equipment Installation
2:00 P.M.	Management Meeting
3:00 P.M.	Accounting Department Meeting

FROM:	SUBJECT:
Mike Collins	ATTACHED: Budget Report
Jared Huber	Sales Projection Assistance
Darla Rosenfeld	Conference Agenda
Janice West	CANCELED: Technology Seminar

65. Where do the speakers work?
- (A) At a law firm
 - (B) At a manufacturing plant
 - (C) At a beverage company
 - (D) At a publishing house
66. Look at the graphic. According to the man, what event is Greg in charge of?
- (A) Networking Event
 - (B) Equipment Installation
 - (C) Management Meeting
 - (D) Accounting Department Meeting
67. What does the woman say she will do?
- (A) Research a competitor
 - (B) Conduct a job interview
 - (C) Ask a coworker to change rooms
 - (D) Revise a company policy
68. Why is the man unable to access his e-mail?
- (A) His password has expired.
 - (B) His Internet connection is not working.
 - (C) He forgot to update some software.
 - (D) He left a power cord at home.
69. Look at the graphic. Who sent the e-mail the speakers are referring to?
- (A) Mike Collins
 - (B) Jared Huber
 - (C) Darla Rosenfeld
 - (D) Janice West
70. What does the man ask the woman to do?
- (A) Call for technical assistance
 - (B) Prepare some training materials
 - (C) Print out a document
 - (D) Review some sales figures

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Where does the speaker work?
(A) At an electronics store
(B) At a plumbing company
(C) At a car repair shop
(D) At a cleaning service
72. What does the speaker say he has done?
(A) Scheduled an appointment
(B) Completed a repair
(C) Adjusted an invoice
(D) Ordered a part
73. What does the speaker offer?
(A) Use of a vehicle
(B) An extended warranty
(C) A free inspection
(D) Expedited delivery
-
74. Who most likely are the listeners?
(A) Factory workers
(B) Medical specialists
(C) Supermarket cashiers
(D) Hotel clerks
75. What is the topic of the meeting?
(A) Interacting with customers
(B) Operating new equipment
(C) Protecting merchandise from damage
(D) Maintaining a clean work area
76. What will the listeners do next?
(A) Turn on a machine
(B) Tour a building
(C) Give feedback
(D) Work with a partner
-
77. Where most likely is the speaker?
(A) At her house
(B) At an airport
(C) In a taxi
(D) On a train
78. What does the speaker imply when she says, "Can you believe it"?
(A) She is annoyed.
(B) She is excited.
(C) She is embarrassed.
(D) She is confused.
79. What does the speaker ask the listener to do?
(A) Lock a door
(B) Check an address
(C) Meet a colleague
(D) Pick up a package
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80. Where is the tour most likely taking place?
(A) At an outdoor market
(B) At a fabric factory
(C) At a fashion museum
(D) At a trade fair
81. What does the speaker say has changed about the tour?
(A) The duration
(B) The distance
(C) The starting location
(D) The tour guide
82. What does the speaker offer the listeners?
(A) A special discount
(B) A longer tour
(C) Free membership
(D) Product samples
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83. According to the news report, what will happen at the end of the year?
- (A) A tourist resort will be renovated.
 - (B) An airline merger will take place.
 - (C) Construction on a new railway line will begin.
 - (D) A hotel association will select a new president.
84. What benefit to travelers does the speaker mention?
- (A) Automated reservation service
 - (B) Comfortable seats
 - (C) Lower prices
 - (D) Shorter travel times
85. Who does the speaker say is pleased with the news?
- (A) Local mayors
 - (B) Airline pilots
 - (C) Tourism professionals
 - (D) Construction supervisors
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86. Who most likely are the listeners?
- (A) Teachers
 - (B) Lawyers
 - (C) Writers
 - (D) Publishers
87. What does the speaker mean when he says, "another conference is scheduled to begin here at 1:00"?
- (A) He wants to start the session now.
 - (B) He is recommending an event.
 - (C) A presentation will need to be canceled.
 - (D) The room will need to be cleaned.
88. What will the speaker distribute to the listeners?
- (A) Parking passes
 - (B) Training materials
 - (C) A sign-up sheet
 - (D) A conference schedule
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89. What does the speaker say about the company?
- (A) It acquired additional contracts.
 - (B) It launched a product.
 - (C) It appointed a new president.
 - (D) It started a charity fund.
90. According to the speaker, what decision was recently made?
- (A) To move a company overseas
 - (B) To remodel an office
 - (C) To upgrade technology
 - (D) To hire more staff
91. What does the speaker ask the listeners to do?
- (A) Attend a workshop
 - (B) Make recommendations
 - (C) Sign a contract
 - (D) Submit a list of questions
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92. What is the talk mostly about?
- (A) A concert series
 - (B) A music award
 - (C) A television show
 - (D) A guest speaker
93. What does the speaker imply when he says, "this will be a big event"?
- (A) A review was positive.
 - (B) A performer is very popular.
 - (C) Tickets are sold out.
 - (D) An event venue is too small.
94. Why does the speaker suggest that listeners visit a Web site?
- (A) To read a promotional brochure
 - (B) To access an event schedule
 - (C) To pay for registration in advance
 - (D) To check a list of approved items
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	Susie's Boutique	Fashion Plus
Low prices	✓	✓
Free shipping		✓
Variety of styles	✓	✓
Convenient Web site	✓	

95. What is the main topic of the meeting?

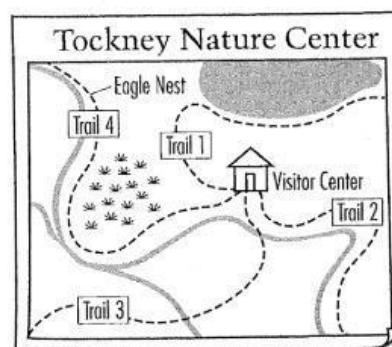
- (A) A magazine article
- (B) A company merger
- (C) Clothing trends
- (D) Sales results

96. Who most likely is the speaker?

- (A) A shipping supervisor
- (B) A marketing consultant
- (C) A business owner
- (D) A fashion reporter

97. Look at the graphic. What will the speaker most likely discuss next?

- (A) Reducing product prices
- (B) Not charging for shipping
- (C) Offering different styles
- (D) Changing a Web site



98. Who is the talk intended for?

- (A) Nature photographers
- (B) City officials
- (C) New park employees
- (D) University students

99. Look at the graphic. Which trail is closed to visitors?

- (A) Trail 1
- (B) Trail 2
- (C) Trail 3
- (D) Trail 4

100. What project is the Center participating in?

- (A) A series of seminars on wildlife conservation
- (B) A research study on a bird species
- (C) An annual clean-up day
- (D) A program to plant more trees

This is the end of the Listening test.