

## PART 7

**Directions:** In this part, you will be asked to read several texts, such as advertisements, articles, instant messages, or examples of business correspondence. Each text is followed by several questions. Select the best answer and mark the corresponding letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following invitation.

### Cardigan Bay General Hospital Fundraising Dinner

You are cordially invited to attend a dinner fundraiser in aid of Cardigan Bay General Hospital on April 25 at 7:30 P.M. in the Iris Room at the Beaufort Hotel.

The hospital was first built in 1960, and while much of it has been completely renovated, the east wing has barely changed since the opening day. In order to make improvements to it, the hospital needs about £300,000, which this dinner will raise funds for.

Tickets can be purchased for £100 at the hospital's main reception desk. Those purchasing four tickets or more at one time will receive a copy of Dr. Dianne Larsen's book on nutrition, *Food Fit*, valued at £25, as a gift.

We sincerely hope you will attend so that the hospital can make some necessary upgrades that will improve the level of care we provide.

147. Why does the hospital need funding?

- (A) It needs to pay for extra research into diseases.
- (B) It has to hire more medical personnel.
- (C) It would like to refurbish a section of the building.
- (D) It requires the purchase of new medical equipment.

148. How can guests obtain a complimentary item?

- (A) By paying for at least four guests
- (B) By presenting an invitation from a previous event
- (C) By making reservations for an event online
- (D) By volunteering to help at the hospital

GO ON TO THE NEXT PAGE

TEST 1 PART 7 31

TEST

1 2 3 4 5 6 7 8 9 10

해커스 토익 실전 1000제 2 Reading

Questions 149-150 refer to the following ticket.

|                                                    |            |
|----------------------------------------------------|------------|
| WALLACE TRANSPORTATION: TICKET                     |            |
| *PLEASE PRINT THIS OUT*                            |            |
| PASSENGER: William Singer                          |            |
| PHONE NUMBER: (212) 555-3201                       |            |
| HOME ADDRESS: 21 West 74th St., New York, NY 10023 |            |
| TICKET NUMBER: 41249101ABKOA                       |            |
| CLASS: Regular                                     |            |
| FARE: \$52.00                                      |            |
| DATE OF DEPARTURE: August 11                       |            |
| ITINERARY:                                         |            |
| Depart: New York City                              | 5:10 A.M.  |
| Arrive: Pittsburgh                                 | 12:12 P.M. |
| Depart: Pittsburgh                                 | 1:20 P.M.  |
| Arrive: Columbus                                   | 4:50 P.M.  |
| Depart: Columbus                                   | 5:30 P.M.  |
| Arrive: Chicago                                    | 10:05 P.M. |

Your bus will leave the Park Avenue Coach Terminal in New York City at 5:10 A.M. Please have your ticket ready to present to the driver when you arrive. Passengers are permitted to bring two pieces of luggage on board, one for carry-on and one that can be stored away. No refunds will be provided to passengers who miss their departure. If you would like to cancel your ticket, please call (212) 555-8843.

149. What is indicated about Mr. Singer?

- (A) He bought a return ticket.
- (B) He was charged a reduced fare.
- (C) He plans on staying the night in Columbus.
- (D) He is a resident of New York.

150. What information is NOT included on the ticket?

- (A) The company's refund policy
- (B) The estimated arrival time in Pittsburgh
- (C) The baggage allowance
- (D) The time of departure from Chicago

Questions 151-152 refer to the following letter.

Nisa Miskin  
Inman Pharmaceuticals  
92450 Interstate 164  
Boise, ID 83714

August 12

Dear Ms. Miskin,

I am a representative from Well Time Benefits, and we would be very interested in meeting with you to discuss what we can offer your firm. At Well Time Benefits, we understand your role as a company's benefits manager and can offer plans that make your job easier, as well as suit the needs of your company. That's why our employee benefits packages rate number one with many businesses and organizations.

Well Time Benefits offers a variety of packages covering every type of insurance need, such as medical, mental health, dental, life, and more. Popular packages include "Health Plus" and the comprehensive "Choice Care." You can customize either of these to suit your organization's needs. Disability and parental leave benefits are inclusive with the Choice Care package.

I will contact your office within the next two weeks to find out if you'd like to set up an appointment. If you would like to speak with me sooner, please call 555-4433.

Sincerely,

Lucas Moreland  
Well Time Benefits Client Services

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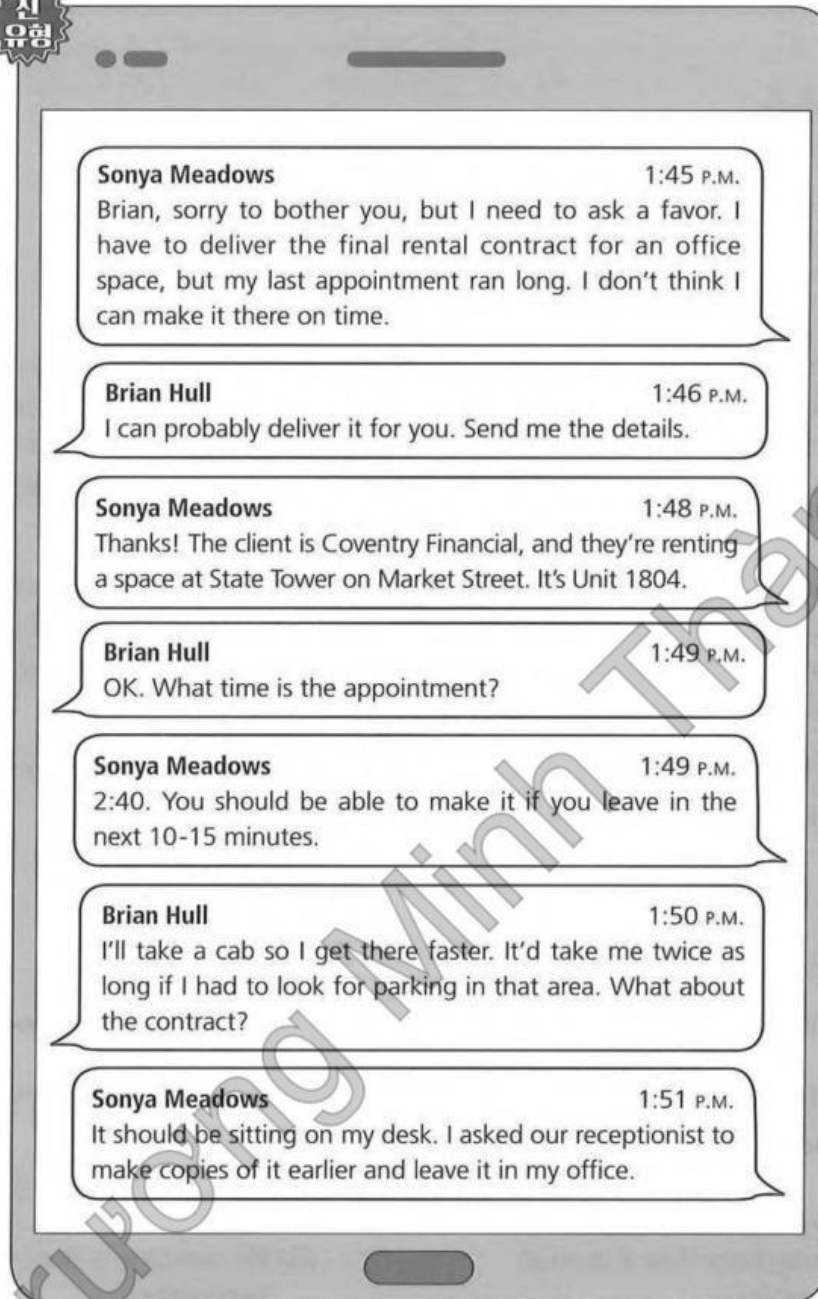
151. What is the purpose of the letter?
- (A) To introduce an employee training program
  - (B) To describe a company's products
  - (C) To invite a participant to a human resources seminar
  - (D) To compare a variety of insurance packages

152. How can companies receive insurance for parental absence?
- (A) By renewing membership in a benefits program
  - (B) By sending a document within the next two weeks
  - (C) By registering employees for comprehensive coverage
  - (D) By paying an additional monthly charge

GO ON TO THE NEXT PAGE →

TEST 1 PART 7 33

Questions 153-154 refer to the following text message chain.



153. What is suggested about Market Street?

- (A) It is half an hour away from Ms. Meadows' office.
- (B) It is located in a shopping district.
- (C) It is difficult to find parking there.
- (D) It is near a major transit stop.

154. At 1:51 P.M., what does Ms. Meadows mean when she writes, "It should be sitting on my desk"?

- (A) She put a message from a customer on a counter.
- (B) She misplaced a client's business card.
- (C) She could not access her appointment schedule.
- (D) She believes that a document is in her workspace.

Questions 155-157 refer to the following e-mail.

TO: Steven Joyce <sjoyce@fastmail.com>  
FROM: Fast Track Records <information@fasttrackrecords.com>  
DATE: May 20  
SUBJECT: Information

Dear Mr. Joyce,

Every year on the third Saturday of May, we celebrate Record Store Day as a way to honor the independent spirit of record stores. That means Fast Track Records will once again be partnering with all the other major stores in the city for a day of music celebration. As you are a member of our Music Fans Club, we are forwarding you some of the planned highlights of the day:

- |                     |                                                                                                                                                                |
|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 11 A.M.-12 P.M.     | John Kher, Sarah Feinstein, Ernest Yates, and other local music critics will be reading selections from their work at Gold Sounds Records.                     |
| 12 P.M.-5 P.M.      | Marshalltown Records will be offering a special discount on all jazz and blues records. Stop by their store and receive up to 50% off on your favorite albums. |
| 1 P.M.-5 P.M.       | Duke Records will stage a raffle for a variety of merchandise, including vinyl cases, T-shirts, and other memorabilia.                                         |
| 2:30 P.M.-3:30 P.M. | Local rock band The Chimney Sweeps will be performing an in-store concert at Desert Island Records.                                                            |
| 4 P.M.-5 P.M.       | Gold Sounds Records will be holding a music-themed trivia competition. Winners will receive special prizes including autographed CDs and posters.              |
| 5 P.M.              | A small after-party will be held at Marshalltown Records.                                                                                                      |

If you have questions about the events and activities, call Fast Track Records at 555-3009 or send a reply to this e-mail. A detailed schedule with further festivities can be found at [www.fasttrackrecords.com/recordstoreday](http://www.fasttrackrecords.com/recordstoreday).

155. What is the main purpose of the e-mail?

- (A) To announce a record store's grand opening
- (B) To list music-related events for the summer months
- (C) To provide a schedule for a special celebration
- (D) To keep members informed of local concerts

156. What is NOT mentioned as an activity planned for Record Store Day?

- (A) A store-sponsored contest
- (B) A musical performance
- (C) A speech by a musician
- (D) A reading from local reviewers

157. What is stated about Marshalltown Records?

- (A) It specializes in jazz and blues records.
- (B) It has two branches in the city.
- (C) It is giving away a selection of merchandise.
- (D) It will be the venue for the final event.

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에듀스톡의 사진 1000제 2 Reading

GO ON TO THE NEXT PAGE

TEST 1 PART 7 35

## Eagle Canyon City Park



Over the past month, there has been a sharp increase in reported sightings of raccoons in the open spaces of the park. The park rangers suspect the creatures are attracted by food scraps that are left—whether on purpose or accidentally—by visitors to the park. — [1] —. The city's public health department does not want to encourage the raccoons to leave the wooded areas of the park as they can be carriers of disease and pose a risk to visitors and their pets. — [2] —. With that in mind:

- Please do not leave any garbage in the park—either take it with you when you leave, or place it in the closed garbage bins that are provided throughout the park.
- If you see raccoons, do not approach them or give them food as they are wild animals with sharp claws and can be dangerous when they feel frightened.

— [3] —. Along with this, we will be holding volunteer park cleanups on the last Saturday of each month. Our next one is scheduled for June 27. Anyone interested in taking part should report to the park visitor center to register. — [4] —. All participants will be provided with protective gloves and vests, water, and a light lunch.

158. Why was the announcement written?

- (A) To declare a public meeting
- (B) To announce the opening of a wildlife park
- (C) To provide directions to a visitor center
- (D) To alert visitors of a problem

159. What is NOT stated about raccoons?

- (A) They are potential threats to other animals.
- (B) They should only be approached under staff supervision.
- (C) They are drawn toward food left by humans.
- (D) They pose a hazard when feeling scared.

160. What will volunteers be given?

- (A) A map of the park
- (B) Some food to distribute to animals
- (C) A certificate of accomplishment
- (D) Some protective gear

161. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"We will accept registration forms up to two days prior to the event."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

Questions 162-165 refer to the following online chat discussion.



|                                                                                                   |         |                                                                                                                                                                                                       |
|---------------------------------------------------------------------------------------------------|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  Michelle Hanson | [11:40] | Can I get an update from everyone on the promotion project for N-Genz Auto? Our next presentation's been moved up to Tuesday, August 10.                                                              |
| Barry Carr                                                                                        | [11:42] | The script changes for the TV commercial will be done this afternoon. Other than that, I'm just waiting for production to give me permission to proceed.                                              |
| Dustin Rodriguez                                                                                  | [11:45] | Barry, our first choice for the lead actor backed out, so I'm waiting to hear back from the talent agency about a replacement. But still, we can proceed with our shoot on July 18 at Snappy Studios. |
|  Michelle Hanson | [11:47] | Thank you both. What about the online campaign? My contact at N-Genz Auto is eager to see what's been done.                                                                                           |
| Willa Hopkins                                                                                     | [11:50] | Well, I'm in the final stages of developing the Web site. I need about a week more to do the finishing touches, but I'm quite confident we'll be done in time.                                        |
| Dustin Rodriguez                                                                                  | [11:54] | Good news. I called the agency and was told that my second choice for a performer can do the job.                                                                                                     |
| Barry Carr                                                                                        | [11:55] | Great, Dustin. I'll send you a copy of the finished script tonight. By the way, I can't make it on the 18th as I need to be at a client meeting, so I'll send Brianna Johns in my place.              |
| Dustin Rodriguez                                                                                  | [11:57] | No problem, Barry. I'll get in touch with her shortly to make further arrangements.                                                                                                                   |
|  Michelle Hanson | [11:58] | It looks like we are on the right track. Dustin, keep me posted on your schedule. Willa, could you send me a link to the site so I can see the progress so far?                                       |
| Dustin Rodriguez                                                                                  | [11:59] | Understood. I'll send you the most current schedule I have right now.                                                                                                                                 |
| Willa Hopkins                                                                                     | [11:59] | OK, Michelle. I can send you the link now. Just bear in mind there are some issues to work out.                                                                                                       |

Send

162. What type of business does Ms. Hanson most likely work for?

- (A) A television studio
- (B) An advertising firm
- (C) A Web design company
- (D) An automobile manufacturer

163. At 11:58, what does Ms. Hanson mean when she writes, "on the right track"?

- (A) She has agreed to some script modifications.
- (B) She is pleased with the progress for a site design.
- (C) She thinks the project is going according to plan.
- (D) She is satisfied with a casting decision.

164. What is true about Mr. Rodriguez?

- (A) He only recently started working at the company.
- (B) He plans to get in contact with Ms. Johns.
- (C) He will send someone in his place to a meeting.
- (D) He will deliver an upcoming client presentation.

165. What has Ms. Hopkins been asked to do?

- (A) Send a progress report
- (B) Forward a detailed calendar
- (C) Provide a Web site address
- (D) E-mail a performer's résumé

**GO ON TO THE NEXT PAGE** →

TEST 1 PART 7 37

TEST

1 2 3 4 5 6 7 8 9 10

해커스 토익 실전 1000제 2 Reading

### Hanlan's Coffee Company — Ethical Purchasing Policy

At Hanlan's, we know that our customers like to drink only the finest coffee from around the world. We also recognize that they want to be sure that the people who grow that coffee are treated fairly. Many coffee producers provide their employees with poor working conditions and low pay, which are practices that Hanlan's does not support. — [1] —.

Coffee companies that buy their stock on the open market never know exactly where it comes from. But at Hanlan's, we take a different approach. We have exclusive contracts with farms in Guatemala, Ethiopia, and Vietnam. — [2] —. Because of this, we know exactly who is producing our coffee and the conditions in which it is being grown. We appreciate all the hard work of our farmers and ensure that they have acceptable working conditions and wages. But our commitment doesn't end there. — [3] —. Hanlan's pays them an additional 10 percent above current market prices as our way of saying "thanks."

Furthermore, to give even more back to these communities, we have started the Hanlan's Development Foundation. Each year through this organization, we put five percent of our total corporate profits into building schools, water pumps and purification plants, and health care facilities in the towns and villages near where our coffee is grown. The main goal is to make certain that all our workers' children are safe, healthy, and have the chance to go to school and receive a full education. — [4] —.

Find out more about Hanlan's development projects, our coffee producers, and what you can do to support our cause at [www.hanlancoffee.com/foundation](http://www.hanlancoffee.com/foundation).

**166.** What is indicated about Hanlan's Coffee Company's partner farms?

- (A) They sell their products on the open market.
- (B) They are subsidized by local governments.
- (C) They grow a number of different crops.
- (D) They are situated in several countries.

**167.** Who does the Hanlan's Development Foundation mostly benefit?

- (A) International agriculture researchers
- (B) Coffee farmers' children
- (C) Employees working abroad
- (D) Members of a coffee growers' association

**168.** In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?



"By achieving this worthwhile objective, we'll be able to continue our efforts."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

Questions 169-171 refer to the following article.

### Ping Software's Head Honored as Tech Woman of the Year

By Carmen Marshall

Rebecca Curtis, CEO of software company Ping, has been named the most successful woman in the tech world by *Gadget Lover* magazine. Ms. Curtis, who took over the company five years ago and transformed it into a thriving multi-platform enterprise, is expected to deliver an acceptance speech at the *Gadget Lover* annual conference on December 2.

Ms. Curtis's achievements as CEO have been widely celebrated. When she replaced the previous CEO, Mark Spalding, Ping was mainly known for its word processing software. Due to the influx of new word-processing products, Ping's software was not selling as well as it once had. Ms. Curtis quickly reversed that situation by developing a wide range of high-quality software including photo-editing and spreadsheet programs. Now the name "Ping" is notable for its cutting-edge, dependable technology.

Over the next several years, Ms. Curtis says Ping will create a membership plan for its frequent users. Those who sign up will be able to download new Ping products at a reduced rate. Ms. Curtis says the company also plans to redevelop its Web site. With all these plans ahead, Ping is expected to grow even more. Most experts agree that Ms. Curtis has been the primary reason behind the company's success.

169. What is stated about Ping?

- (A) It recently hired new systems programmers.
- (B) It was founded five years ago.
- (C) It offers free downloads to members.
- (D) It was associated with a particular software type.

170. What is NOT mentioned about Rebecca Curtis?

- (A) She could be speaking at an upcoming conference.
- (B) She was Ping's first female CEO.
- (C) She was recognized by a magazine.
- (D) She helped Ping expand its product line.

171. According to the article, what is expected to happen at Ping Software?

- (A) It will develop a hardware product.
- (B) Its Web site will be closed down permanently.
- (C) It will offer programs at lower prices.
- (D) It will merge with another company.

GO ON TO THE NEXT PAGE →

### City Trends Report — Valencia

Tourism numbers in Valencia have been increasing for three years running as people are beginning to discover this often underrated city on the eastern coast of Spain. At the beginning of the survey period, the city received just under a million visitors a year, but the latest figures show this has jumped to over 1.4 million.

There are a number of factors that can account for this change. The new Sanchez Museum of Iberian Art and its nearby conference facilities have proven to be a big draw since opening last year. And updates to rail services from Valencia to Madrid and Barcelona have reduced travel time significantly. With a major airport expansion due to be completed before the end of the year, things are expected to get even better for Valencia.

In addition, the city government's launch of an international advertising campaign two years ago has also proved beneficial. The city was marketed by television, print, and social media as a tourism destination. Reaction to the campaign continues to be positive.

Finally, as well as its attraction to tourists and business visitors, Valencia is increasingly being recognized as an excellent place to live. The consultancy Apollo and Company recently put the city in third place in a report measuring the quality of life in small European cities. They cited its lovely waterfront location, low housing costs, and modern infrastructure as reasons for its high place.

172. What is the report mainly about?

- (A) Campaigns to make a city more liveable
- (B) Upgrades to an international conference facility
- (C) Changes to a government's building codes
- (D) Improvements to a city's tourism industry

173. What is NOT mentioned as a reason for the figure increase?

- (A) A new museum facility
- (B) An updated tax system
- (C) A marketing campaign
- (D) A shorter transit time

174. What is indicated about Madrid?

- (A) It was selected by a consultancy as having a high quality of life.
- (B) It was less popular with tourists than Barcelona for three years.
- (C) Its transportation time from Valencia has been shortened.
- (D) Its city council hired a firm to develop a marketing strategy.

175. Why was Valencia ranked in third place?

- (A) It is popular with business travelers.
- (B) It recently updated its waterfront location.
- (C) It offers residents affordable homes.
- (D) It schedules a lot of outdoor activities.

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에듀스톡익 삼전 1000제 2 Reading

**GO ON TO THE NEXT PAGE** →

TEST 1 PART 7 41