

1 Complete 1–10 with the best option a–c.

- 1 Our perks include subsidized meals, health care and a _____ car.
a corporate b company c commercial
- 2 How is company loyalty _____ by senior management in your company?
a fulfilled b acknowledged c commissioned
- 3 Does your company offer any kind of non-professional staff _____?
a development b education c extension
- 4 We're lucky to have a non-_____ pension plan.
a contribution b contributing c contributory
- 5 I work for an airline, so my family gets a really good _____ on flights.
a discount b decrease c bargain
- 6 Our company offers free medical _____ so we don't need to worry if we become ill.
a assurance b insurance c reassurance
- 7 Non-cash _____ can often be more effective for staff motivation than extra money.
a repayments b rewards c returns
- 8 Winning the prize gave me a great sense of _____.
a realization b completion c achievement
- 9 I think this person deserves more _____ for her many years of service to the company.
a recognition b performance c incentive
- 10 You seem bored most of the time. Maybe you'd get a promotion if you showed a bit more _____ at work.
a reward b enthusiasm c performance

2 Match the words from the list to statements 1–6.

*appreciation bonus commission feedback
fulfilment incentive*

- 1 You've done well this year, overall. There are a few things that need improvement, but you've also had some successes. _____
- 2 My boss said he would really miss me if I left. It's nice to know he feels that way. _____
- 3 If I'm one of the top ten salespeople, I'll get a ten-day holiday in Florida. _____
- 4 The company has had a successful year, so I got an extra €2,000 in November – on top of my salary. _____
- 5 If I can make six sales this month, that'll be 3% of €24,000 times six, which will be €4,320. _____
- 6 I work for a charity. The salary isn't very high but the work is interesting and I feel I'm using my skills doing something very worthwhile. _____

6.1 Match the two parts of the extracts containing expressions from A opposite.

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| 1 Having so many streams of instant communication leads to information overload. | ☐ a on stress management without addressing the underlying organizational causes. |
| 2 Many companies are reacting to the problems of their staff experiencing stress by throwing training courses at them | ☐ b Such demands are becoming a major stress factor at work. |
| 3 Those working in the stress industry are mostly genuine, well-meaning people. | ☐ c before they affect your physical or mental health. |
| 4 It's important to treat damaging stress symptoms | ☐ d effects of losing your job. |
| 5 Our stress counsellors are fully qualified to deal with the | ☐ e But some of them use methods which are clearly not working. |