Level: B2 Upper Intermediate

Skill: Listening

A talk about motivation

Listen to the talk about motivation and complete the activities.

Write TRUE or FALSE

- We try to motivate workers in the same way that we motivate our children.
- In the Glucksberg experiment. the people who were offered a reward finished faster than people who were not offered one.
- The people who were offered smaller rewards in Ariely's experiment performed better than those offered a bigger reward.
- In Ariely's experiment, people were more creative when they were concentrating on achieving a goal.
- In the future, jobs will require workers to be more creative.
- People always work better when they start the day later and work into the night.

Match the two parts of the sentences.

the experiment is repeated	they are doing a simple task
they can make choices about their work	they are not given an incentive
they are doing the jobs of the future	they are offered a bigger reward

- Glucksberg's experiment shows that people solvea problem faster when
- Ariely's experiment shows that people are less creative when
- The same results as Gluckberg's experiment have been found when
- An incentive works for people when
- incentives will no longer work for motivating people at work when
- The examples of the big tech companies shows that people work better when



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