Present simple or continuous

Activity 1

Match each sentence with the meaning expressed by the verbs in **bold**.

1. We **are developping** innovative products and services continually.

   a. temporary situation

2. We **need** to increase sales by 10%.

   b. on-going situation

3. We **follow** sales statistics closely.

   c. routine activity

4. Thales **manages** data security for more than 30 000 organisations.

   d. verbs usually only used in the present simple

5. Jack Stokes **is working** in Lille until the end of the month.

   e. factual information

Activity 2

Correct the **3** sentences that use the wrong present tense. (*Write the correct sentence or no change.*)

1. We usually check statistics at the beginning of the month.

   _____

2. We aren't knowing the final results yet.

   _____

3. Stephen Jones is working with us on this project.

   _____

4. We look for new premises for our business.

   _____

5. What do you do this week?

   _____

6. Many companies are having difficulties because of the economic context.

   _____

Activity 3

Put each verb in the email below into the present simple or present continuous.

Subject	Test new software options

Hello Laura,

Busy as always, I _____ (imagine)!

Thanks for your last email. I _____ (agree) with your comments about the choice of products to include in the new catalogue. They are very useful as we _____ (try) to anticipate the needs of all our customers.

Actually, I _____ (write) to you about something completely different. We _____ (carry out) a customer survey, I _____ (think) that I told you about it last week. We _____ (want) feedback from the customers about the quality of the online ordering service. We're probably going to change the software and we _____ (look at) two alternatives to our current software. I've attached the documentation for each of them, including the links to the demo sites. Could you test each of them and let me know what you think ? I _____ (need) your feedback by the 15th if possible.

I _____ (appreciate) your help with this.

Thanks,

Simon.