Name: _____ **Class:** _____ **Date:** _____

StartUp4 Unit 3 Test

LISTENING

Listen. Choose the correct answer to each question.

(**Audio Track:** StartUp4_Unit03_Test_01)

____ 1. What are the stories about?
a. unusual behaviors in different countries
b. celebrations around the world
c. advice when traveling abroad
d. what to do in uncomfortable situations

____ 2. What time did Jose expect his guests to begin arriving at his dinner party?
a. 7:30pm
b. 7:45pm
c. 8:00pm
d. 8:15pm

____ 3. Why was Irina confused when the woman smiled at her?
a. She didn't know why she was smiling.
b. She thought she met her before.
c. She didn't understand what was funny.
d. She thought the woman was going to say something.

PRONUNCIATION

A. Listen for the stress in each word. Choose the stressed syllable.

4. (**Audio Track:** StartUp4_Unit03_Test_02)

suggest
suggestion

5. (**Audio Track:** StartUp4_Unit03_Test_03)

comfortable
uncomfortable

B. Listen to each sentence. Choose the number that you hear.

____ 6. (**Audio Track:** StartUp4_Unit03_Test_04)

Grace is turning _____ tomorrow.

a. 16
b. 60

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____ 7. (**Audio Track:** StartUp4_Unit03_Test_05)

This report is _____ pages long.

a. 17
b. 70

GRAMMAR

A. Read the conversation. Complete the reply with a direct object and object complement using the words in parentheses. Change verbs as needed.

8. A: How are you finding your job in product design?
   B: I like it lot. The projects are really interesting, and the work _____ (keep / busy) every day.

9. A: I hear that our offices are going to be updated soon.
   B: It's true. The plan is to have the builders _____ (make / twice as big) as before.

10. A: Hey, you're back from San Francisco. How was the conference?
    B: It was really great, but there were hundreds of people there. I _____ (find / loud) even during the presentation sessions.

B. Rewrite the suggestions.

11. Instead of Monday, let's meet to work on the project on Wednesday.
    Instead of Monday, how about _____?

12. I suggest we practice the presentation again before we meet with the client.
    Why don't _____?

13. Let's give the designers another week to finish the plans.
    What if _____?

C. Read each conversation. Then write a sentence using reported speech with the same reporting verb.

14. The boss told me, "Call the restaurant and cancel my reservation for tonight's dinner."
    The boss _____.

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15. My colleague said to me, “Don’t forget to pick up the cake from the bakery for this afternoon’s work party.”

    My colleague _____.

16. The project manager told us, "Please process the design plans electronically from now on."

    The office manager _____.

VOCABULARY

A. Complete the sentences with the correct word or phrase.

a. embarrassed
b. frustrated
c. mad
d. follow instructions
e. meet deadlines

____ 17. I’m so _____. I need to leave now, but I can’t find my car keys anywhere.

____ 18. If you don’t _____ to start this project, it might be done incorrectly.

____ 19. I think someone stole my camera. I’m very _____ right now.

B. Complete the sentences with the correct word.

a. create an agenda
b. brainstorm ideas
c. set clear goals
d. offer suggestions
e. stay on schedule

____ 20. Please give your report to me by Monday, and I can _____ about any changes you should make by Friday.

____ 21. At our next meeting we’re going to _____ so we know what we need to complete for each part of the project.

____ 22. I have no idea what to write. Can you help me _____?

C. Complete the sentences with the correct word.

a. assumed
b. confused
c. clarified
d. figured out
e. misunderstood

____ 23. I’m _____. I don’t understand what you’re trying to say.

____ 24. Don’t _____ something is correct. It’s better to check with someone.

____ 25. To _____ how to solve the problem, you should read the textbook first.

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CONVERSATION

A. Choose the best phrases to complete the conversation.

a. I found that hard to understand
b. they didn't follow instructions
c. you reviewed the notes
d. in the end, they delivered

26. A: We need to meet about our problems with the printing company.

B: What problems were those?

A: They didn't communicate clearly and _____.

B: OK, these are big problems.

A: Agreed. _____. Our instructions were very clear.

B. Choose the best phrases to complete the conversation.

a. We need to give them specific examples.
b. That will give us a specific time.
c. How to work together more effectively.
d. That's a good idea.

27. A: Can you please set up a meeting with the printing company?

B: What did you want to discuss with them?

A: We need to give them feedback on the last project.

B: They didn't follow instructions.

A: Exactly. _____

B: _____

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READING

Read. Choose the correct answer.

CROWDSOURCING

I own a small company that makes clothes. Last year, many of my customers suggested that I start making clothes for children. However, I really don't have much experience with children. Because my business is so small, I didn't have the money to hire an employee with the right experience, so when a friend suggested crowdsourcing, I decided to try it. The Internet makes it easy to connect with different kinds of people all over the world. Crowdsourcing is a way of getting information, ideas, opinions, and even work from these different kinds of people, usually through the Internet or some kind of app. It's different from outsourcing, which often means a company pays one group of people to complete one type of task for them. For example, I could have another company cut all of my materials so I don't have to do it myself. Crowdsourcing, on the other hand, allows you use the experience and knowledge of different kinds of people to improve or create something new. This usually results in more and better ideas. Instead of hiring just one expert for a specific job, a company can pay many different experts with different experiences and opinions. Companies can also use crowdsourcing to get opinions about new products from their customers. With crowdsourcing, they can reach millions of customers all over the world.

Crowdsourcing isn't just for hiring work or creating products. Traffic apps use crowdsourcing to collect driving information and improve the experience for their users. There are many other ways in which crowdsourcing is used to create collections of information provided by volunteers. For example, a fire in September 2018 destroyed millions of items in a natural history museum in Brazil. The items are lost forever, but they can still be remembered through photos. So, a website and a local university are using crowdsourcing to collect photos of the items from the museum's collection. People from all over the world can share their photos. It would be impossible for one person to provide photos of the whole collection, but with crowdsourcing it becomes possible.

Crowdsourcing helped me finally start selling a few children's clothing items. I held a competition to get ideas from a variety of different people, and I used the most popular ones—of course, I paid the winners for their ideas. It worked so well that I'm going to do it again in a few months! There are so many experts out there, why don't you try crowdsourcing to connect with them?

____ 28. Which statement best describes the main idea of the article?

a. Crowdsourcing can collect helpful information and ideas.
b. Crowdsourcing can get expensive.
c. Crowdsourcing can make a company larger and more popular.
d. Crowdsourcing can teach you new skills.

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____ 29. Crowdsourcing is different from _____ .

a. asking experts for their opinion
b. holding a competition
c. hiring another company to do a single job
d. paying someone for their work

WRITING

Choose the phrase that best expresses the argument in each paragraph.

____ 30. Being creative means you must think outside the box. However, if you are too far outside the box, then your idea might not be relevant. And a good idea can quickly become bad if you don't follow it closely enough. So, _____

a. don't be creative.
b. be creative, yet relevant.
c. stay inside the box.

____ 31. Sometimes, when you try too hard to be creative, you can forget the purpose of the idea. This is how bad ideas can be developed. However, when you keep the purpose of the idea and add some creativity to it, you can make something very special.

a. The most important ideas are the ones you really believe in.
b. You do something better if you don't know why you are doing it.
c. Your most creative ideas are not your best ideas.

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