

INTENSIVE READING

Read the following text about two people doing job interviews.

Bob and Darren work together. They are talking about candidates for a new sales manager position at their company.

Bob: We need to make a decision on who we are going to hire for the new salesperson position.

Darren: I know. There are a lot of good applicants. So far we have interviewed 10 people and have looked at over 50 resumes.

Bob: Well, let's take a look at some of the best and make a decision.

Darren: OK, the first person is Phil. He has worked as a salesperson for 10 years in both The United States and Canada. Also, he has been the manager of the sales department of a large auto-parts company.

Bob: Sounds interesting, but has he ever worked in the food sales industry?

Darren: No, he hasn't.

Bob: That might be a problem. We need someone with food experience.

Darren: OK, what about Karen? She has worked in the food industry for 6 years. She has been a manager of a major supermarket and worked in marketing for a large meat company.

Bob: OK. Has she worked in international sales before?

Darren: No, she has never worked in international sales.

Bob: Well, that could be a problem. This job will require a lot of international experience. I think we need someone who has worked in an international environment

Darren: Well what about Larry? We haven't met him yet but his resume looks good. He has been a salesperson in the food industry for 13 years. He has worked in The United States, Canada and Mexico. In the past 4 years he has learned to speak Spanish and French.

Bob: Wow, sounds great!

Darren: The problem is we still haven't had an interview with him. I have called him many times, but I haven't been able to reach him.

Bob: Well, why don't you send him an email? Perhaps he will respond that way.

Darren: OK, I will try that. I will let you know.

Bob: Great, thanks.



A. Answer the following questions:

1. How many people have they interviewed?
2. Who hasn't worked in the food industry?
3. Who have they not met?
4. Why haven't they interview Larry?

B. There are several examples of the Present Perfect in the text. The first one is underlined; Write (5) more.