

## 06 GOING SHOPPING

### WATCH

#### B Look at the video script, what words are missing?

#### VIDEO SCRIPT

Paul *Can I help you?*  
Ava Yes, I'm looking to get a new phone.  
Paul What phone have you got now?  
Ava This one.  
Paul Right!  
Ava What?  
Paul Nothing! It's just I haven't seen one of those  
<sup>1</sup> \_\_\_\_\_.  
Ava Well, that's why I'm upgrading.  
Paul Sure. Well, <sup>2</sup> \_\_\_\_\_ at the moment?  
Ava Z-mobile.  
Paul And what are your monthly payments?  
Ava Well <sup>3</sup> \_\_\_\_\_, but I spend around £25 a month, I guess.  
Paul OK. Well, we could offer you something a lot better than that for a similar price, if you have a contract.  
Ava <sup>4</sup> \_\_\_\_\_?  
Paul OK. Well, there's this one – the Simsing Universe – which is £30 a month and then you have the latest version of the e-phone which is £35.  
Ava What's the difference <sup>5</sup> \_\_\_\_\_?  
They look very similar.  
Paul It's mainly marketing, to be honest. As a phone, this one is actually better than the e-phone. The battery lasts longer than the e-phone, even when you're surfing the net.  
Ava OK.  
Paul The e-phone probably has more apps and people say the design is nicer, whereas the Simsing one has a better camera. It's ten megapixels  
<sup>6</sup> \_\_\_\_\_ is just four.  
Ava Wow! And how many pictures  
<sup>7</sup> \_\_\_\_\_?  
Paul It's the same. They both have a big memory. You can store maybe 500 photos.  
Ava OK. What about <sup>8</sup> \_\_\_\_\_?  
How many can you offer me?  
Paul Well, with the Simsing we could give you 300 free minutes or 300 free texts as well as 500 megabytes monthly limit for the Internet, whereas the e-phone we are offering 100 minutes and 100 texts plus 500 megabytes. Or you can upgrade to <sup>9</sup> \_\_\_\_\_ for five pounds more.  
Ava So, it sounds as if the Simsing is quite a lot less per month, but you get more and it's a better phone! Why does anyone buy the e-phone?  
Paul Most people aren't interested in anything else. It's marketing.  
Ava OK. <sup>10</sup> \_\_\_\_\_ . I'll take this one.