ENTERTAINING

1 Warm-up

Do you entertain clients?

2 Activities

Match the advertisement/brochure headings below with their correct descriptions.

1. Aim fast!
2. Nice catch!
3. First showing
4. What a goal!
5. Deliver a treat

a. Even if your clients are not gun **enthusiasts**, a day at the shooting range can be fun, loud and exciting for everyone.

b. If your clients are film **junkies** and love going to the cinema, why not arrange seats for an important **premiere** or film festival?

c. If your clients **are into** fly fishing, then it's a great idea to hire some fishing rods and make your way into the nearest river. If they're **novices**, consider hiring a training service.

d. Many people love a good sporting event, so get tickets for the best seat in the house. Extra points if you manage to get tickets for the client's favourite team.

e. You don't need to **take out** your client. Instead, you could send tasty snacks for your client's staff. For example, send pizza on a Friday afternoon or ice cream truck during a hot summer day.

3 Find the words

Find a word in bold which means ....

1. take someone to a place like a cinema or a restaurant and usually pay for them _____
2. people who are addicted to something _____
3. people who are very interested in something or excited by it _____
4. the first public showing of a film _____
5. are interested in _____
6. people who are not experienced at something _____

4 Deciding where to take clients

Two people at work are talking about where to take out their client.
Fill in the gaps in the dialogue with the verbs below.

do	**enjoy**	**lands**	**show**
sounds	**suggest**	**take**	**worth**

Michael: Remember, our client from KPC is arriving on Friday. So I think we should _____[1] him a good time in the city.

Jennifer: Right. Where should we _____[2] him?

Michael: Well, I've heard that he's a real film junkie.

Jennifer: Really? So ... what are you thinking?

Michael: Let's take him to the cinema.

Jennifer: I'm not sure about that, to be honest. If he really is a film junkie, he's probably already seen everything that's _____[3] watching.

Michael: Yes, I realise that. But I was thinking about the premiere of the new Scorcese film. It's coming out on Friday. It's going to be a big event.

Jennifer: Well, then, he definitely hasn't seen it yet. What a good idea.

Michael: And what about dinner after the film? Should we take him to a nice restaurant?

Jennifer: That _____[4] like a good idea.

Michael: What about the Crab House on Church Street? He'll _____[5] that. The place has an excellent view of the harbour.

Jennifer: Hmm ... don't you think it's a bit too expensive?

Michael: Err... you could be right. What do you _____[6]?

Jennifer: I was thinking about Vincenzo's. It's next door to the Crab House.

Michael: Ah, yes, I know the place. They _____[7] fantastic pizzas. Let's do that, then.

Jennifer: Oh, what time are we picking him up from the airport?
Michael: His flight _____[8] at 6pm, so our driver will be waiting for him then.

Jennifer: Good.

Now listen to the dialogue to check your answers.

5 Suggesting and responding to ideas

Look at the following expressions from the dialogue. Put them into the correct categories below.

Hmm, don't you think ....? I'm not sure about that, to be honest. I think we should ... Let's .... Let's do that, then. That sounds like a good idea. What about .....? What a good idea.

Making a suggestion: _____

_____

Accepting a suggestion _____

_____

Rejecting a suggestion _____

_____

Now add the following expressions to the above categories.

I guess we could do that. That's a terrible idea. Yes, that could really work. You must be joking.

Answer the following questions.

1. Which two expressions can you use if you want to politely or diplomatically reject a suggestion?

   .....

2. Which two expressions can you use to reject a suggestion in a very straightforward way?

   .....

3. Which expression can you use if you want to tentatively accept a suggestion?

   .....

4. Which two expressions can you use if you want to enthusiastically accept a suggestion?

   .....