

Name:

Date:

Room Rates

Instructions: Use the room rates below to assign the correct rate. [1 point each]

Commercial/Corporate Rate	Complimentary Rate	Day Rate	Family Rate
Frequent Traveler	Group Rate	Package- Plan Rate	

1. Two Majestic Tour Operators are coming to your hotel on a familiarization visit. What room rate can be assigned? _____
2. Mr & Mrs. Dixon and their four young children will be arriving on November 25th and departing on December 1st, 2020. What room rate can be assigned? _____
3. The Baptist Church will be hosting their 35th Annual Convention. There are 300 registered attendees that will be stay at your hotel. What room rate can be assigned? _____
4. Nicki Minaj Manager called the Reservations department; requesting a room for November 27th, 2020 for about eight hours or less. What room rate can be assigned? _____
5. The owner of "The New Duff" is interested in reserving a room for the Christmas Holiday. What room rate can be assigned? _____
6. Mr. Greenback stays at your hotel twice a month. He is schedule to arrive on November 24th, 2020. What room rate can be assigned? _____
7. To increase room revenue due to Covid-19 the marketing department has organized an All-Star Bahamian Concert. The promotions includes 20% off the room rate and 20% off the All-Star Bahamian Concert tickets. What room rate can be assigned? _____
8. What is a room rate? [2 points]
9. List and explain the three types of meal plans. [6 points]
10. Why is a floor plan useful to a Front Desk Agent? [3 points]

Total Points 18