INTRODUCTION TO COMMERCE WORKSHEET

Instructions: Read each question/ statement correctly. Choose the best suitable answer.

1. Into which category of production does farming fall?
   a. Service
   b. Extractive
   c. Industrial
   d. Commercial

2. Which of the following people are NOT considered to be part of the production chain?
   a. Typists
   b. Housewives
   c. Builders
   d. Fisherman

3. Dentists, pop stars and footballers are examples of:
   a. Manufacturing occupations
   b. Secondary occupations
   c. Commercial occupations
   d. Direct services

4. Which of the following workers is engaged in a secondary occupation?
   a. A teacher with an extra evening class
   b. A fisherman who takes holiday makers on boat trips in the summer
   c. An ex nurse who now teaches nursing in college
   d. A joiner who works in homes as well on a building site

5. Which of the following is NOT an example of a commercial occupation?
   a. Bank Clerk
   b. Construction Engineer
   c. Car Salesman/ woman
   d. Postman/ woman

6. Division of labour occurs when:
   a. Trade union members will not do work which properly belongs to another trade
   b. Each worker makes one small part of the whole product
   c. All the work available is shared out
   d. There are equal opportunities for men and women to do the same work.

7. Which of the following occupations is in a different category to the others?
   a. Bricklayer
   b. Hospital porter
   c. Baker
   d. Dressmaker

8. A travel agent is a/an:
   a. Direct service occupation
   b. Commercial occupation
   c. Secondary occupation
   d. Industrial occupation

9. Which of the following is NOT an aid to trade?
   a. Advertising
   b. Banking
   c. Wholesaling
   d. Insurance

10. A DISADVANTAGE of division of labour is that:
   a. Each job becomes simplified
   b. People employed need not have any qualifications
   c. The employee's skill may be of use only to one particular employer
   d. Robot machines can do some of the work.