

Ahmad, John and Betty are discussing offers for language training at their company. Complete their discussion with these phrases.

- A** (1) _____ discuss the three offers for Spanish training. John, (2) _____ on this?
- J** (3) _____ there are two very fair offers and one that seems expensive.
- (4) _____ should only consider price.
- B** (5) _____, the more expensive course includes all materials plus holding the training here.
- A** So (6) _____ the more expensive option also includes more?
- B** Exactly.
- J** (7) _____ We don't know the quality of these courses — have we received any recommendations?
- A** The more expensive course is offered by an established institute but the cheaper options have good marketing.
- B** But if we take an all-inclusive package, (8) _____ won't have any unforeseen costs.
- J** True but we should meet with the three companies first — (9) _____.
- B** (10) _____ we need to discuss the offers with the provider before a decision is made?
- J** Yes. (11) _____ on what we've discussed so far.
- A** OK but (12) _____ on this point. We have other items to discuss.