

**MATCH THE CAREERS IN SALES ON THE RIGHT SIDE TO ITS DESCRIPTION ON THE LEFT SIDE.**

May work at a Mall, Grocery or Wholesale Store, Often show people how to use a Product, or show its usefulness, good at Explaining, need time to prepare the Presentation, set up working area and then Take apart the display area at end of time. May do sales transactions, HS Diploma

RETAIL SALES

Makes phone calls, solicits donations, sells Products or services, must make connection to People, have to be able to do cold calling, PT or FT Hours, no formal education required.

STOCK CLERKS

Buys goods, Increases customers, can buy for Manufacturers, challenging in deciding what Will be popular, should be a good planner, Listen to feedback, some travel, works for Wholesaler, Grocery or Government, College Degree

TELEMARKETERS

Greets customers, Is the face of retail, Most Jobs in this area, sometimes must have Specialized knowledge, Have stamina, Might Spend hours standing, On the job training.

RETAIL MERCHANDISING

Arranges products on shelved, tables or Displays, accepts orders, and may put the Inventory codes on products, Also answers Questions from customers, On the Job training, HS diploma, Part Time Hours – usually early AM Or later in the day or night.

BUYERS AND PURCHASING MANAGERS

Makes sure displays are appropriate and the Signage is adequate, General or specialized training, Retail background helpful, Positive attitude, Chances For advancement, Travel, Hospitality and Restaurant Backgrounds are good experiences to have for this Job, lifting 40 – 50 pounds, and background checks.

DEMONSTRATORS