

## DISCUSSION TEXT

**The following text is for questions 1 to 5.**

A few years ago, distance learning was seen as an inferior way but nowadays even famous and established traditional colleges and universities are providing distance learning courses and it is generally considered a way to improve one's life.

However, people still argue whether distance learning give more advantage or disadvantage. Some of them who see the benefit of distance learning will say that distance learning needs no commuting. Of course it saves money and time that students would take. Furthermore, distance learning can be done at any student's convenience. Mostly of the classes of distance learning are asynchronous. It means that students do not have to attend a lecture at a fixed particular time and place. Students can review the assignments and do their homework during off-hours or from home. Additionally, distance learning gives more accessibility. No one can deny it. People with limited mobility may encounter the problem when they take traditional class. With the online class system, the problem is absent.

Despite the many advantages, the other people will see that distance learning is costly and needs complex technology. To attend online learning, student must have a computer with possibly access to the internet. Admitted or not, such technology devices are not always available for common students. Another disadvantage of distance learning is that it does not provide immediate feedback. Unlikely traditional classroom, students have to wait for the feedback and comment until the instructor has review the works and sent response to them. Most of the time students will study alone. Distance learners may feel isolated or miss that social physical interaction that comes with attending a traditional classroom.

Regarding the individual's learning style, some students are able to learn when there is a live interaction between them and the available of accompanying teacher while others don't really need it. So before deciding a choice of attending distance learning or not, each student needs to do a fair analysis regarding the kind of person he/she is.

1. One of the advantages of distance learning is ....
  - A. each learner needs to conduct a fair analysis
  - B. the distance learners do not need commuting
  - C. the distance learners miss the social physical interaction
  - D. technology devices are not always available for common students
  - E. the distance learning does not need to provide immediate feedback
2. What is the text mainly talks about ?
  - A. the advantages and disadvantages of distance learning
  - B. the benefit of distance learning for the learners
  - C. more advantages of distance learning given to the learners
  - D. providing distance learning courses for the learners
  - E. increasing the learners' achievement through the distance learning
3. Why must each student have a computer with access internet to attend the distance learning?
  - A. To avoid commuting
  - B. In order to follow online learning
  - C. In order to communicate easily
  - D. To build the communicative interaction
  - E. To create the classroom activity
4. The excess of the distance learning is ....
  - A. the students are easy to have social physical interaction
  - B. the students will spend a lot of money for it
  - C. the students are easy to obtain science and knowledge
  - D. the students will not become autonomous learners
  - E. each student does not need to conduct a fair analysis

5 “People with limited mobility may encounter the problem when they take traditional class.”  
(Paragraph 2)

The underlined word is similar to ....

- A. meet
- B. count
- C. create
- D. induce
- E. increase

**This text is for questions 6 to 9.**

Studying in a foreign country is becoming more and more popular. The experience is valued by students and potential employers. However, there are positive and negative points to be taken into account.

On the positive side, studying abroad has many advantages. By studying abroad, a student will acquire advanced language skills. This can of course, enrich his/her knowledge, which can be a valuable asset for the student's future. The student will also experience a different educational system which is instructive and insightful. And the interesting thing about studying abroad is that the student can make friends from all over the world. Besides making new friends, the student also has an opportunity to travel around the country.

On the negative side, the travel and living costs of studying abroad may be higher than if the student studies in his/her own country. And if the student's command of the foreign language is not good enough, he/she will learn only a little and their academic performance in that language may be limited. He/she may also find the type of teaching unproductive, with less teacher/student contact and larger classes than in the student's homecountry. Moreover, having many friends from different cultures can be troublesome because sometimes the student has difficulty adapting to a different social environment.

Therefore, to study abroad, a student should be mentally prepared and get as much information about the destination country as possible, so that he/she will be able to take advantage of the opportunity.

6. What is the main idea of paragraph two?

- A. The living costs of studying abroad
- B. The negative sides of studying abroad
- C. The popularity of studying abroad.
- D. The positive sides of studying abroad.
- E. What a student should prepare before studying abroad.

7. Why having many friends from different cultures can be troublesome for a student who studies abroad ?

- A. because the cultures are different
- B. because he/she lives far from his/her family
- C. because sometimes they don't care about cultures
- D. because living in another country needs hard efforts
- E. because sometimes he/she has difficulty adapting to a different social environment

8. Which of the following statements is NOT TRUE according to the text?

- A. Studying abroad can advance language skill.
- B. Studying abroad can enrich the student's knowledge.
- C. Students must have enough information about the destination country.
- D. Students can make many friends from all over the world by studying abroad.
- E. Living cost of studying abroad is less than studying in the student's home country.

9 “... , a student will acquire advanced language skills.” (Paragraph 2)  
What is the synonym of the word ‘acquire’?

- A. Need.
- B. Get.

- C. Show.
- D. Make
- E. Describe

**This text is for questions 10 to 13.**

Television advertising is the most powerful form of advertising traditionally, as it is a combination of audio and video advertising messages with unlimited varieties, unlike other means of advertising like newspapers, magazines, radio stations and websites. Based on research reports, people spend four and half-hours watching TV as it is the most common leisure activity. As a result, many times television is considered as the 'king' of advertising media as it has so much impact on people. It is also considered as the 'king' of advertising costs (expensive).

Though television advertising may not make an instant sale like search engine advertising, it strongly influences customers and slowly persuades the target market. Television advertising enables the product to hit large number of people (at regional and national level) in short span of time. Different segments of people like children, house wives, young people are targeted by organization through different channels (cartoon) at different timings (time at which many people watch TV). Creative television advertisements can easily attract people and makes them to buy products. This is very advantageous for small businesses.

Further, television advertising also helps in conveying a message (advertisement) with visuals, sound and action. It also provides flexibility and selectivity options for customers to choose a product offered by many companies.

The negative sides of television advertising is that the costs involved in television advertising are very high as it needs to be repeated for many times and so it costs more to air advertisements on television channels. Television advertisements are short, so they do not convey more about the product.

If television advertisements are not creative, people do not show interest to see them and do not buy the products. Also, sometimes television advertisements will be in such a way that people do not believe it, so they do not buy the products.

Television advertisements have both advantages and disadvantages. When rightly chosen and right presented based on the purpose helps businesses to reach their target customers flawlessly.

10. What is The text mainly discusses about pros and cons ?

- A. television
- B. advertising company
- C. advertisements
- D. products advertised on television
- E. television advertising

11. Why is television called the king of advertising media?

- A. Because it has great impacts on people
- B. Because it always broadcasts advertisements
- C. Because many people watch television
- D. Because it attracts customers to buy some products
- E. Because it advertises many products

12. "It also provides flexibility and selectivity options . . ." (Paragraph 3)

What does ' it ' refer to ?

- A. .message
- B. action
- C. television
- D. television advertising
- E. advertised product

13. "Creative television advertisements can easily attract people . . ." (Paragraph 2)

What does the opposite of "attract" ?

- A. interest
- B. .repel
- C. persuade
- D. convince
- E. E.influence

**This text is for questions 14 to 17.**

Natural biological control is important to decrease pests devoring people's plants and crops. However, some people think that it's expensive and needs much time.

Using forms of natural biological control has a positive outcome on our world. When we use everyday species that exist in the world today, we eliminate the need for using hazardous chemicals on our crops. This in turn, can prevent chemicals from damaging the environment and organisms. It helps to preserve the environment for generations to come.

On the other hand, there are negative sides of natural biological control. Using natural predators takes a lot more planning, and requires a great deal of patience. People in charge of it need to be more educated, which makes salaries of staff have to increase. In some cases it can also be more expensive. Introducing natural predators also takes time, and is not an instant fix like pesticides.

Whatever pros and cons about natural biological control, I think we had better use natural predators. It can eliminate the use of hazardous chemicals on our crop.

14. What is the purpose of the text?

- A. To describe the way things are
- B. To explain why and how something happens.
- C. To discuss an issue from two points of view.
- D. To entertain the readers
- E. To tell the readers that something should or should not be the case.

15. What is the following statement **is not true** according to the text ?

- A. natural biological control is used to decrease pests
- B. using natural predators needs a greatpatience
- C. introducing natural predators needs a short time
- D. pesticides can kill pests fast
- E. the use of natural biological control will eliminate dangerous chemicals

16. What is the writer's opinion about natural biological control?

- A. He she agrees with it.
- B. He she rejects it.
- C. He she opposes it.
- D. He she repels it.
- E. He she disagrees with it.

17. ". . . the nee d for using hazardous chemicals on our crops." (Paragraph 2)

What is the opposite of " hazardous " ?

- A. comfortable
- B. safe
- C. free
- D. beneficial
- E. dangerous

**The following text is for questions 18 to 21.**

During the twentieth century the world has witnessed the inventions of many amazing things. Television is a great invention, but there are arguments for and against whether it is the best invention of the twentieth century

Television was invented in the 1920s and first came to Australia in 1956. It has played an important role in communicating news. We can learn instantly about what is happening in the world because of television. Also, television has provided people with entertainment in their own homes. People in isolated areas can still feel the other part of the world because of television. For these reasons I feel that television could be considered the best invention of the twentieth century.

On the other hand, there are other inventions that could be considered better than television. Some might argue that computer should be awarded the distinction of being the best invention because computer has made life easier. Others might argue that medical inventions such as heart pacemakers are best inventions because they help to save lives.

It can be seen that there are reasons for and against television being considered the best invention of the twentieth century. After looking at both sides I still believe it is the best invention.

18. What does the text mainly discuss?

- A. The role of television in communicating news
- B. The best invention of the twentieth century
- C. The positive and negative impacts of television
- D. Television is the invention of the twentieth century
- E. An argument whether television is the best invention of the twentieth century.

19. We can learn instantly about ....

- A. with ease
- B. without delay
- C. without doubt
- D. very simply
- E. rather lately

20. Which of the following is **NOT** the benefit of a television?

- A. It communicates news
- B. It informs people instantly what is happening in the world
- C. It makes people have easy life
- D. It makes people in isolated areas can feel the other part of the world
- E. It provides people with entertainment

21. Which one is **TRUE** according to the text?

- A. Television is the only great invention
- B. Television keeps amazing things from around the world
- C. Television makes people feel isolated
- D. The writer is sure that television is the greatest invention
- E. Computers make people's lives more difficult.

**The following text is for questions 22 to 24.**

One promotion method people can consider, is through the Internet. Internet promotion has advantages and disadvantages.

Internet promotion presents the advantage of a smaller budget and storage costs, when compared to printing brochures, producing television or radio advertisements or managing a call center. It presents a fast and cost effective option for penetrating new markets.

Besides that, e-mail makes business communications instant. It makes it easier for customers to maintain contact and readily facilitates repeat purchasing. The net result is that, a small business can gain significant competitive advantage in a given market.

Furthermore, Internet promotion also provides the advantage of endurance. Whereas participation at a trade fair or conference loses sales impact, once it is over. An advertisement in a newspaper or business magazine may quickly lose its sales generating value within a day or two, or as soon as the

next issue is released. Internet promotion is often timeless. Apart from the dates and sometimes prices, much of your website contents remain valid years later.

However, Internet promotion is not without its risks and weaknesses. With millions of businesses selling the same products and services, competing with more established businesses can be frustrating and a costly venture for small businesses.

Another notable disadvantage is that it may be difficult for the businesspersons and consumers to thoroughly evaluate the legitimacy of a transaction. Small businesses are particularly vulnerable to theft, using stolen credit cards and stolen information to do online transactions.

Then, another disadvantage is that the customers and businesspersons are isolated. There is little personal contact between customer and salesperson prior to and after the sales transaction. Thus, the prospect for repeat sales may diminish.

From all indications, it appears that the advantages of Internet promotion far exceed the disadvantages. With adequate knowledge, entrepreneurs can benefit significantly from Internet promotions, especially small business owners.

22 What is the text about?

- A. Pros and cons of promotion.
- B. B.Pros and cons of entrepreneurship.
- C. Pros and cons of Internet promotion.
- D. Pros and cons of being a salesperson
- E. Pros and cons of running a business.

23. Compared to other media of promotion, how is Internet promotion?

- A. It is more interesting.
- B. It is cheaper and longer.
- C. It is more expensive.
- D. It is more difficult and more challenging.
- E. It is more exclusive.

24. What can we conclude from paragraph two and five?

- A. Both paragraphs discuss the advantages of Internet promotion.
- B. Both paragraphs discuss the disadvantages of Internet promotion.
- C. Paragraph 2 tells about argument for, while paragraph 5 tells about argument against.
- D. Paragraph 2 tells about argument against, while paragraph 5 tells about argument for.
- E. Paragraph 2 tells about argument for, while paragraph 5 tells about the writer's conclusion.

**This text is for questions 25 and 30.**

Mobile phones or 'mobile' for short, are one of the latest technological inventions that people nowadays cannot live without. Everyone young or old, seems to have a mobile. Developing countries, surprisingly, show a high number of mobile phone users. According to statistics, Indonesia ranks sixth in terms of mobile use, with over 90 % of mobile users.

The main reason why mobiles are very popular is because they make communication easier. Distance no longer means much when you can connect to others through phone calls or messaging Applications, in real time. Modern mobile phones can save hundreds of phone numbers, so that conventional phone books are no longer necessary. In addition, today mobile phones have a variety of Applications that make life easier, such as calendar, stopwatches, alarm clocks, and cameras. People can even use computer applications on a mobile.

For all the advantages that offer, mobile phones do have several shortcomings. They are a distraction that have caused an array of addictions, such as addiction to 'selfies' (photos of oneself taken with a camera, most often on a mobile phone), social media, and the internet. Addiction may also be fatal, as there is a record of accidents caused by taking 'selfies'. For example, falling into a crater while taking a 'selfie'. Nowadays people are too absorbed in their phones or even use their phones to avoid social interaction.

Today, mobile phones are an important part of people's lives. However, people need to be aware of the consequences and start using their mobile phones responsibly.

25. What does the text tell us about ?
- A. The function of mobile phone.
  - B. The use of mobile phone
  - C. The way to operate a mobile phone
  - D. The negative impact of mobile phone
  - E. The advantages and disadvantages of mobile phones
26. Why can mobile phone cause traffic accident ?
- A. They distract driver
  - B. The signal disturbs traffic lights
  - C. They cause addiction
  - D. The signal disturb vehicle engines
  - E. The technology attached in mobile phones disturb drivers
27. What does paragraph 2 talk about ?
- A. The pros and cons of mobile phones
  - B. The evolution of mobile phone
  - C. The disadvantages of mobile phones
  - D. The types of mobile phones
  - E. The advantages of mobile phones
28. "They are also considered a hazard...." ( paragraph 3)
- A. Haze
  - B. Threat
  - C. Chance
  - D. Exposure
  - E. Annoyance
29. What is the conclusion of the text ?
- A. Mobile phones are necessary in people's live.
  - B. Mobile phones are necessary
  - C. Mobile phones have advantages and disadvantages.
  - D. People have to use mobile phones sensibly
  - E. The advantages of mobile phones far outweigh the disadvantages.
30. Which one is NOT a positive impact of mobile phones ?
- A. They enable people to communicate despite distance.
  - B. They live easier with the technologies attached
  - C. They make it is easy to save a lot of phone numbers.
  - D. They make people more attentive to people around them
  - E. They make it is difficult to do something