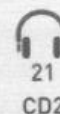


Part 3: Exam practice

SECTION 2
QUESTIONS 1–3

Complete the table below. **WRITE NO MORE THAN THREE WORDS AND/OR A NUMBER** for each answer.

Overview of Benchmark Consulting

2000	Founded by James Cox	First office in Melbourne	Established new 1 _____
2006	Fred Montgomery	Opened the Perth office	Increased revenue to 2 _____
2008	Sold to TFB Group Ltd for \$10 million	Created new 3 _____ in Sydney	Contract with Australian government

QUESTIONS 4–6



In which city **A–C** are the company's functions in 4–6 located?

- | |
|---|
| A Sydney
B Perth
C Melbourne |
|---|

- 4 Marketing _____
- 5 Staff training _____
- 6 Administration _____

QUESTIONS 7–10



Complete the summary below. **WRITE NO MORE THAN THREE WORDS AND/OR A NUMBER** for each answer.

Benchmark Consulting – company vision for the future

Over the next five years, Benchmark Consulting will create two **7** _____ companies in order to increase business with European and Asian organisations. In all departments, more **8** _____ will be recruited over the next year, and to ensure Benchmark Consulting is a good choice for potential employees, salaries for staff will be raised by **9** _____. Staff who will have to move to a different city following the restructure will receive a **10** _____ to assist with expenses.