

THE REAL WORLD



Shoppers at a market in India



A Complete the summary. Circle the correct answers.

Haggling is a conversation between ¹ **a buyer and a seller / two sellers**. The buyer wants to get something for a(n) ² **expensive / cheap** price. The buyer and seller usually agree on a price ³ **from the beginning / after discussing more than one price**.



B Complete the conversation. Use the prices in the box.

\$10 \$15 \$17 \$20

Buyer: Excuse me. Can I see that, please?

Seller: Sure, here you go.

Buyer: How much is it?

Seller: It's ¹ _____.

Buyer: That's too expensive. How about ² _____?

Seller: That's too cheap. I can sell it for ³ _____.

Buyer: That's still too expensive.

Seller: You can have it for ⁴ _____.

Buyer: OK, I'd like it, please.