

## THE REAL WORLD



Shoppers at a market in India



### A Complete the summary. Circle the correct answers.

Haggling is a conversation between <sup>1</sup> **a buyer and a seller / two sellers**. The buyer wants to get something for a(n) <sup>2</sup> **expensive / cheap** price. The buyer and seller usually agree on a price <sup>3</sup> **from the beginning / after discussing more than one price**.



### B Complete the conversation. Use the prices in the box.

\$10    \$15    \$17    \$20

**Buyer:** Excuse me. Can I see that, please?

**Seller:** Sure, here you go.

**Buyer:** How much is it?

**Seller:** It's <sup>1</sup> \_\_\_\_\_.

**Buyer:** That's too expensive. How about <sup>2</sup> \_\_\_\_\_?

**Seller:** That's too cheap. I can sell it for <sup>3</sup> \_\_\_\_\_.

**Buyer:** That's still too expensive.

**Seller:** You can have it for <sup>4</sup> \_\_\_\_\_.

**Buyer:** OK, I'd like it, please.