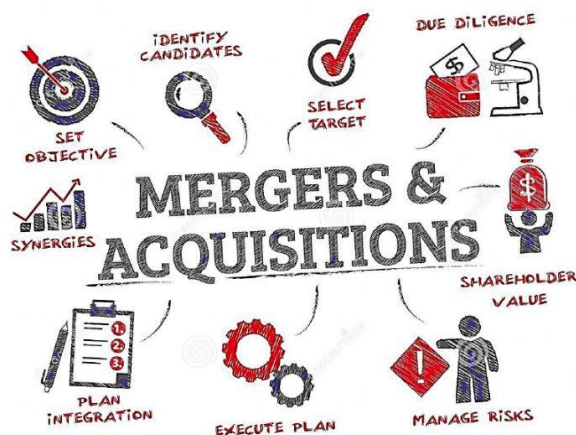


IN THIS VIDEO LESSON, WE WILL DISCUSS THE PROCESSES OF MERGING OR ACQUIRING COMPANIES.

1- LOOK AT THE GRAPHIC AND DEFINE IN YOUR OWN WORDS THE PROCESS OF MERGER / ACQUISITION
(YOU CAN WRITE THE SENTENCES AND READ THEM OUT LOUD)



2- THESE WORDS APPEAR IN THE VIDEO. MATCH THE WORDS WITH THEIR DEFINITIONS:

a	Acquisition		A particular job, responsibility or piece of work given to someone.
b	Advisers		An occasion when two or more companies or organizations join together to make one larger company.
c	Build		Big in size or amount.
d	Cheaply		For a high or expensive cost or price.
e	Costly		For a low cost or price.
f	Efficiently		Someone whose job is to give advice or give professional recommendations about something.
g	Estimate		The act of buying something such as a building, another company, or a piece of land.
h	Large		The good economic result or economic advantage. Earned money.
i	Merger		To calculate the cost, size, value, etc. of something.
j	Profits		To create and develop something over a long period of time.
k	Provide		To give someone something that they need.
l	assigned		To have a particular value, especially in money.
m	reorganized		To have something organized differently, generally in a better or more practical, efficient way.
n	worth		Working or operating in an organized, quick, and effective way.

3- NOW WATCH THE VIDEO AND COMPLETE THE SENTENCES BELOW WITH WORDS FROM EX. 2:



- Products and services are things that larger companies can often _____ or _____ more _____ and more _____.
- Mergers and acquisitions are often very _____, important and _____ projects.
- Companies often bring a lot of _____.
- One of the most important things to consider is how much the company is _____.
- One way is to _____ the _____ the company will make in the future.
- After the purchase is completed, the companies may need to be _____.
- New responsibilities may need to be _____.

4- LISTEN AGAIN AND DECIDE IF THE SENTENCES ARE TRUE OR FALSE.

Mergers and acquisitions can change companies enormously.

TRUE FALSE

The whole process is very simple, that doesn't involve many areas.

TRUE FALSE

To know how much a company is worth you can compare it to other similar ones.

TRUE FALSE

Some companies usually buy others to achieve cost savings or generate additional income.

TRUE FALSE

Putting a value on future benefits is very easy.

TRUE FALSE

5- SPEAK ABOUT THE CHANGES YOU ARE EXPERIENCING DURING THIS PROCESS IN YOUR COMPANY.