

ADVANCED 3 UNIT 5

LISTENING

1 Listen to Barney and Maiara discussing their experiences of bargaining. Click on the correct alternative.

Do they discuss **a)** bargaining abroad? **b)** bargaining in their own country? **c)** both situations?

2 Read a summary of the conversation.

3 Identify any factual errors.

4 Listen again and check.

5 Then rewrite the summary correctly.

Maiara saw a rug in Turkey. She really wanted it and it was reasonably priced, but she decided to bargain for it. She did not start by offering a very low price because she was afraid she might lose the rug. In the end, she was able to knock down the seller's price and bought the rug.

Bill does not like bargaining. He believes that the sellers do not enjoy it either. Generally, he has been unsuccessful in his experiences of bargaining when abroad. However, he feels that his experience of bargaining in the USA has been more successful.

Maiara

Bill
