

SECTION 3 Questions 21–30

Questions 21–24

Complete the notes below.

Write **NO MORE THAN THREE WORDS** for each answer.

Box Telecom

Problems: been affected by

- drop in 21
- growing 22
- delays due to a strike

Causes of problems:

- high 23
- lack of good 24

Questions 25–27

Choose the correct letter, **A**, **B** or **C**.

25 What does Karin think the company will do?

- A look for private investors
- B accept a takeover offer
- C issue some new shares

26 How does the tutor suggest the company can recover?

- A by appointing a new managing director
- B by changing the way it is organised
- C by closing some of its retail outlets

27 The tutor wants Jason and Karin to produce a report which

- A offers solutions to Box Telecom's problems.
- B analyses the UK market.
- C compares different companies.

Questions 28–30

Which opinion does each person express about Box Telecom?

Choose your answers from the box and write the letters A–F next to questions 28–30.

- | | |
|----------|--|
| A | its workers are motivated |
| B | it has too little investment |
| C | it will overcome its problems |
| D | its marketing campaign needs improvement |
| E | it is old-fashioned |
| F | it has strong managers |

28 Karin

29 Jason

30 the tutor