

- 1) Lauren needed over \$ 100, 000 in **capital** /'kæp.ɪ.təl/ to open her new business.
 - 2) Not all **budding entrepreneurs** /,bʌn.trə.prə'nɜːr/ have the qualities and skills to build up their businesses and survive in a competitive market.
 - 3) I had to take out a bank **loan** /ləʊn/ to start my own business.
 - 4) They are our **potential investors**. If they like our presentation, they may give us money for developing our business.
 - 5) He sold his **equity** /'ek.wɪ.ti/ in the company last year.
 - 6) They have investment income that is paid every year, such as share **dividends** /'dɪv.ɪ.dend/.
 - 7) We need to give our investors a detailed business plan and a **financial forecast** for our company.
 - 8) 36% of the company **shares** were traded in 2018.
 - 9) She gets a 15% **commission** /kə'mɪʃ.ən/ on every machine she sells.
- a) Money the bank lends and someone borrows
 - b) Large amount of money to start a business
 - c) People who would like to start their own business
 - d) People (or organizations) who might put money into a business to make more money
 - e) Money that a company pays to people who own shares in the business
 - f) Predictions about how much money a company might make in the future
 - g) A payment to someone who sells the goods or service on your behalf
 - h) Units which a company can be divided into and sold to raise money
 - i) Shares in a company