

## Possibilities

1) Listen to a customer asking a supplier about a part. What part is it? What does the customer want? Escucha la conversación entre un cliente y un proveedor. Qué quiere el cliente?



2) Listen again and complete the conversation

A These steel springs cost about     , right?  
B Yes, that's right.  
A What if we buy large quantities? Can you reduce the price?  
B To what?  
A Can you get it down to €   ?  
B Probably not.  
A OK. Now, these are steel. Is it possible to make them in     ?  
B Oh, yes.  
A You're sure?  
B Yes, we've done that before.  
A And will they be able to withstand high temperatures?  
B Maybe. It depends how high.  
A Will they be all right at 120 °C?  
B I think so. We can run some  
A What about 160?  
B Not a hope.  
A Are you sure?  
B Sorry, but it can't be done.

Cuales son las respuestas del proveedor? Qué tan certeras son?

Grados de certeza

## Degrees of certainty

impossible



- a *It can't be done*
- b *Probably not*
- c *Maybe*
- d *I think so*
- e *I'm sure it is*



possible

What degree of certainty do these expressions indicate? Are they a, b, c, d, or e?

- 1 Probably
- 2 Not a hope
- 3 Possibly
- 4 I don't think so
- 5 Yes, we've done it before

Is it possible to invent these things? How certain are you? Write a, b, c, d, or e.



- 1 a car that is powered by water
- 2 a device that drives our cars for us
- 3 a device that stops people from drinking and driving
- 4 a solar-powered airplane
- 5 something that detects spam emails and deletes them with 100 per cent accuracy
- 6 a way to eat more food without getting fatter
- 7 white paint that stays white and doesn't darken with age
- 8 a way to distribute electricity to homes and factories without using wires or cables
- 9 a way to forecast next month's weather with 99 per cent accuracy
- 10 a device that translates what you say in your language and immediately says it in English

- 11 something that tells us what animals are thinking
- 12 a cure for all cancers
- 13 a computer that's more intelligent than a human
- 14 a machine that transports us through time