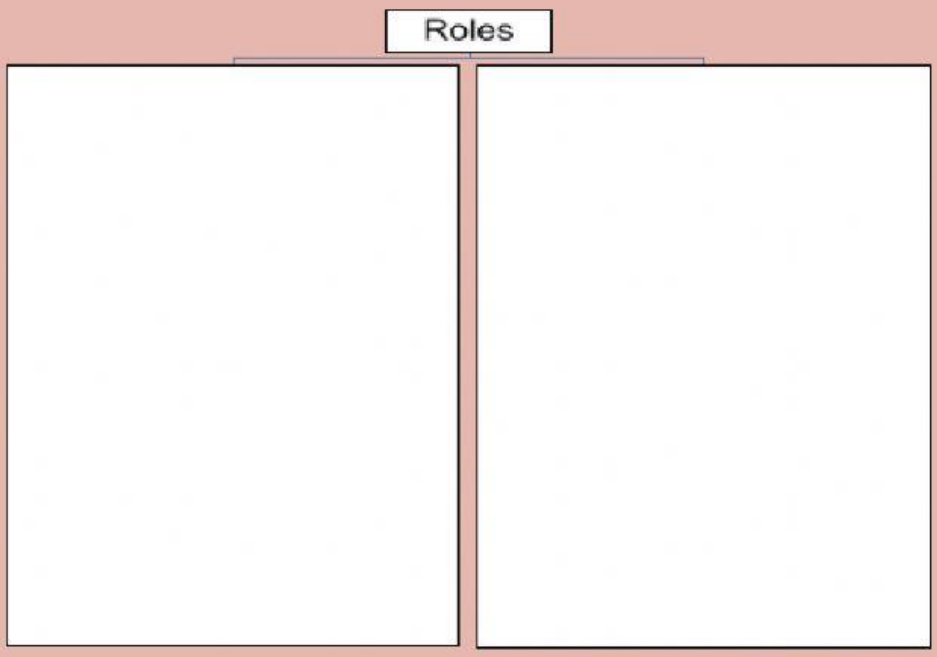
EINSTEIN SCHOOL CEBU

Name: _____ Grade and Section: _____

A. Discuss the important roles of buyers and sellers in a business through the diagram.



B. Below are objections raised by the buyers and the responses made by the seller. Study each response. Suggest how you could improve the response if you were the seller.

1. Buyer: I do not like the color of this pair of slippers.
   Seller: Yes, but the style really looks good on your feet.
   Answer:

2. Buyer: The price is too high!
   Seller: No, it is just the same with other brands.
   Answer:

3. Buyer: Maybe I can find a cheaper price in other stores.
   Seller: No, you cannot find cheaper ones elsewhere. We have the cheapest price in the market.
   Answer:

LIVEWORKSHEETS