



## 1. Read the dialogue and complete the exercises

*Lucy:* Does this come in any other colors?

*Man:* Yeah, we have this one in white and blue. I also have this other style in green.

*Lucy:* How much is the blue one?

*Man:* It's \$32.

*Lucy:* \$32? What about the green one?

*Man:* That's \$30.

*Lucy:* That seems a little high. Can you do better on the price?

*Man:* This is a designer bag and it's good quality. It's a bargain at that price.

*Lucy:* Is that your best offer?

*Man:* That's the best I can do.

*Lucy:* Well, I don't know. I think I'll shop around.

*Man:* Okay, how about \$28.

*Lucy:* That's still more than I wanted to spend. What if I take the blue one and the green one?

*Man:* I'll give you both of them for \$55.

*Lucy:* That's not much of a break on the price. How about \$50 for both?

*Man:* You drive a hard bargain. The best I can do is \$54. You won't find it cheaper anywhere else.

*Lucy:* Why don't we split the difference and make it \$52?

*Man:* Okay, okay. You've got a deal.

### Multiple-choice

Choose the correct answer from the options

1. Which bag does Lucy consider being expensive?
  - a) The white one
  - b) The green one
  - c) The blue one
  
2. How much does the man first offer for the blue and green bag?
  - a) 50
  - b) 52
  - c) 55



3. What is Lucy's final offer?

- a) 52
- b) 50
- c) 54

2. Listen to the dialogue and complete the exercises

### Open-cloze

Answer the questions in your own words.

1. What is the man trying to buy?

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2. Why is the product so expensive?

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3. What is the woman's final offer?

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