

Unit 10 Company reporting: forecasting

1. Are these sentences right (write +) or wrong (write -)? Write + or - at the **BEGINNING** of the sentences. Correct the wrong sentences by writing **ONE CORRECT WORD** or the **WORD** that is not necessary at the **END** of the sentences.

1. ___ We expect inflation will fall next week. _____
2. ___ We expect inflation to fall next week. _____
3. ___ Inflation is expected will fall next week. _____
4. ___ Inflation is bounded to fall next week. _____
5. ___ Inflation should to fall next week. _____
6. ___ Inflation has no chance of rise next week. _____
7. ___ Inflation is unlikely to rise next week. _____

2. Look at the report from the sales director of an IT company. Choose the correct words. Sometimes both words are correct.

The outlook of our new mini-laptop product range is very **bright / encouraging**. Sales are forecast **to grow / will grow** by 10% during the remainder of this financial year. And next financial year, we expect sales **to increase / will increase** by further 20%.

We think that sales of our other products are bound **rise / to rise** over the next two years as well. However, they are unlikely **to grow / growing** at the same rate as sales of mini-laptops.

Unfortunately, we now believe that there is no possibility **to sell / of selling** any of our products in the US in the immediate future. Nevertheless, sales everywhere – and especially in Europe and the Middle East – should **improve / to improve** significantly once the mini-laptop series has been launched.

3. Now read the report again and choose the correct option: **TRUE** or **FALSE**.

1. TRUE FALSE The sales director is predicting that sales of the new mini-laptop range will increase by 30% by the end of the next financial year.
2. TRUE FALSE There is a possibility that the company will be able to sell its products in the US in the short term.
3. TRUE FALSE Apart from the mini-laptop range, the sales director is certain that sales of the company's other products will also grow.
4. TRUE FALSE There is no chance that sales of the company's other products will grow at the same rate as sales of the mini-laptops.
5. TRUE FALSE It is certain that sales in Europe and the Middle East will grow after the launch of the new mini-laptop range.