

A. Read the Elise sales advert below and find expressions which mean the following:

1. There are some good offers. *great deals*
2. The buyer pays only a very small amount of money at the beginning.
3. The buyer pays some money every four weeks for a year.
4. There is no cost for transporting the goods to the buyer.
5. It doesn't cost extra to pay over 12 months.



B. Read the sentences. Who says them? Is it the **buyer (B)** or the **seller (S)**?

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|-------------------------------|---------------------------------|
| 1. We offer great deals.      | 5. Are the goods in stock?      |
| 2. I'd like to place an order | 6. Can you pay a deposit?       |
| 3. Do you have a guarantee?   | 7. We always deliver on time.   |
| 4. I'd like to compare prices | 8. Can I make monthly payments? |

C. Listen to a conversation between a buyer and a seller. Choose the correct answer.

1. Where does the conversation take place?
2. Which model does Karl want?
3. How long is the guarantee?
4. How much deposit is needed for large orders?
5. What does the seller say is a large order?
6. Does the seller always have goods in stock?