



UNIT TEST



NAME: _____ SECTION: _____ DATE: _____

Competency 1: Communicates orally in English as a foreign language.
Skill: Infers and interprets information from oral texts.



Big ideas
for a better
future!



Part A: Listening Comprehension

Listen to Maria's pitch and choose the correct answer.

- What is the name of the entrepreneur?
a) Mariana b) Maria c) Mary
- What is the name of the project?
a) EcoTrash b) EcoPlastic c) EcoBag
- What product do they make?
a) Shoes b) Bags c) Shirts
- What material do they use?
a) Recycled plastic b) Recycled paper c) Cotton
- When did she start the project?
a) Last month b) Last year c) Yesterday
- Why did she start the business?
a) She needed money b) She saw too much trash c) It was a school project
- Who are her customers?
a) Supermarkets b) Schools c) Hospitals
- What is her future goal?
a) Sell online b) Open a big store c) Travel the world
- How much money does she need?
a) \$100 b) \$1000 c) \$10000
- Who is she talking to?
a) Teachers b) Sharks/Investors c) Her family



Sustainable ideas...
real impact!



Part B: Situational Responses

Choose the most logical response for a business conversation.

- "Good morning, tell me about your project."
a) I am fine, thank you.
b) My project is a delivery app.
c) I went to the park.
- "Who are your customers?"
a) They are university students.
b) It is a product.
c) I like customers.
- "How much investment do you need?"
a) I have a car.
b) She needs time.
c) I need 500 soles.
- "Why did you start this business?"
a) Because I wanted to help the environment.
b) I start at 8 am.
c) Yes, I did.
- "What is your solution to the problem?"
a) We created an app to save water.
b) The problem is very bad.
c) I don't like it.
- "Did you sell any products last month?"
a) Yes, I sell everyday.
b) Yes, we sold 50 units.
c) No, we don't.
- "What do you do in the company every day?"
a) I checked emails yesterday.
b) I manage sales and call suppliers.
c) I am a customer.
- "Nice pitch! I want to invest in your company."
a) Thank you! Welcome to the team.
b) What is your name?
c) I don't care.
- "Who is your business partner?"
a) My partner is my brother.
b) I play tennis.
c) It is a big company.
- "What are your future goals?"
a) I played soccer.
b) We want to expand to other cities.
c) He wants a pizza.

Think like
an entrepreneur!



LIVEWORKSHEETS