Grammar 3.1 Talking about the past (1)

1 **Match the questions (1–8) with the answers (a–h).**

1	Where did your family move to last year?	**a**	No, she didn't.
2	What did you do when you arrived?	**b**	Last month.
3	Who hired you?	**c**	I started last week.
4	Did Paul open a new store?	**d**	I looked for a job.
5	When did he hire you?	**e**	No, they didn't.
6	Did they hire many new employees?	**f**	We moved to Vienna.
7	When did you start your new job?	**g**	Mr Steiner.
8	Did Sarah launch a new product?	**h**	Yes, he did.

2 **Write questions for these answers.**

1 What _____?

The company produced children's clothes.

2 Where _____?

The manager moved to another office.

3 When _____?

She launched her café in 2018.

4 Who _____?

Tom created our new products.

3.3 Talking about the past (2)

3 **Complete the sentences with the past form of the verbs in brackets.**

1 The company _____ (make) very good progress last year.

2 We _____ (have) a sales target of €500,000 for the year.

3 We _____ (hit) the target for sales last month.

4 We _____ (win) new business in Europe.

5 We _____ (build) strong relationships with new clients.

6 We _____ (grow) our customer base in South America from 25,000 to 60,000.

7 We _____ (buy) advertising space on buses.

8 We _____ (spend) €24,000 on advertising.

4 **Complete the Past Simple negative sentences.**

1 Tim launched a French version of the game. He _____ a Spanish version.

2 The company grew their export business in 2019. They _____ it in 2020.

3 Sara hired a sales manager. She _____ any new sales representatives.

4 I hit my targets last week. I _____ them this week.

5 We built relationships with new customers in the USA. We _____ any in Europe.

6 They spent money on new desks. They _____ any money on new computers.

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