

## THE REAL WORLD



Shoppers at a market in India

- A** Complete the summary. Circle the correct answers.

Haggling is a conversation between <sup>1</sup> a **buyer and a seller** / **two sellers**. The buyer wants to get something for a(n) <sup>2</sup> **expensive** / **cheap** price. The buyer and seller usually agree on a price <sup>3</sup> **from the beginning** / **after discussing more than one price**.

- B** Complete the conversation. Use the prices in the box.

\$10    \$15    \$17    \$20

Buyer: Excuse me. Can I see that, please?

Seller: Sure, here you go.

Buyer: How much is it?

Seller: It's <sup>1</sup> \_\_\_\_\_.

Buyer: That's too expensive. How about <sup>2</sup> \_\_\_\_\_?

Seller: That's too cheap. I can sell it for <sup>3</sup> \_\_\_\_\_.

Buyer: That's still too expensive.

Seller: You can have it for <sup>4</sup> \_\_\_\_\_.

Buyer: OK, I'd like it, please.