

Listening Part 1

You will hear some short conversations. You will hear each conversation twice. Choose the correct answer to complete each conversation.

- That's obvious, surely.
 - I only wish there were.
 - I'm in no position to argue.
- My mind's made up.
 - I'm just being selfish.
 - I'm really not in the mood.
- In a word, yes.
 - Too many things.
 - No, not at all.
- No, I couldn't care less.
 - But the buck stops with him.
 - But he's got to get a better job.
- Over my dead body you will!
 - Dicing with death, you are!
 - Yes, cut out all the dead wood!
- I'll come right out with it.
 - Not the point of the exercise.
 - All very well for you to say.

Listening Part 2

You will hear some conversations. You will hear each conversation twice. Choose the correct answers for each conversation.

Conversation 1

- Where are the speakers?
 - In a television studio.
 - In a live festival audience.
 - On stage at a book festival.
- What do the speakers agree about, regarding Ali Ball's book *Cold Spies*?
 - It would not make a good film.
 - The characterisation is poor.
 - It is better than his previous one.

Conversation 2

- What does the lawyer think?
 - Magistrates' decisions are unpredictable.
 - The prosecution won't have any evidence.
 - Technicalities will assist her case.
- Sam is most concerned that
 - Ann will lose her driving licence.
 - imprisonment is unlikely.
 - Ann may receive two penalties.

Conversation 3

- What's the purpose of the conversation?
 - To understand a process.
 - To resolve a problem.
 - To decide who is right.
- What is the manager's attitude?
 - Embarrassed.
 - Businesslike.
 - Indifferent.

Listening Part 3

You will hear someone talking. You will hear the person twice. Complete the information. Write short answers of one to five words.

Franchising notes

- Quality required for entrepreneurship:
.....
- Australian franchise percentage:
.....
- Main reason entrepreneurs choose franchising:
.....
- Benefit of promoting well-known goods:
.....
- Type of training to franchisees:
.....
- Amount of ongoing service fee:
.....
- Acronym of association:
.....

Listening Part 4

You will hear a conversation. You will hear the conversation twice. Choose the correct answers.

- Paul tries to reassure Sue that letting the flat
 - makes financial sense.
 - doesn't involve legal fees.
 - is the most secure option.
- Sue thinks that gathering references appears to be an
 - awkward process.
 - expensive business.
 - invasion of privacy.
- Paul says that Winnie would know about any disadvantages of
 - renting out a property.
 - getting suitable tenants.
 - using a management company.
- When discussing getting their deposits back when they were younger, Sue is
 - boastful.
 - reassuring.
 - sarcastic.
- What would be the main reason for ensuring the flat is in good order?
 - To support the guarantee by the landlord.
 - To forestall any tenant complaints.
 - To discourage abuse of the property.
- At the point of discussing tenants being in residence, what does Paul rebuke Sue for?
 - Wanting to call Winnie.
 - Being too intrusive.
 - Not listening to him.
- How would permission be agreed for the landlord to enter the flat?
 - It would be stated in the contract.
 - It would be left up to the tenant.
 - It would be negotiated at the time.