TEST CLOE 1 – COMPREHENSION ORALE (20 points)

1. **Listen to the recording and answer the question. (1 point)**

What time does the meeting start?

10:45
11:00
11:15

2. **Listen to the recording and answer the question. (1 point)**

What happened to sales?

They rose
They fell
They stayed the same

3. **Listen to the recording and answer the question. (2 points)**

What is their main criticism of the presentation?

The speaker didn't know his subject
It was too long
It was too complicated
The subject was not interesting

4. **Listen to the recording and answer the question. (2 points)**

Read the summary. Write ONE word in each space to complete it.

The speaker is a sales person. He says that he enjoys spending time with customers and getting to know the problems or challenges they _____.
He then presents his products as potential solutions.
One of his customers was losing money because he was unable to manage his inventory effectively. The speaker showed him software that could help him keep _____ of every item in his stockroom. He's now a satisfied customer.

5. **Listen to the recording and answer the question. (2 points)**

Read the summary. Write ONE word in each space to complete it.

This announcement is heard on board an aeroplane. Passengers must: _____ their seatbelts, stow luggage under the seat in front or in the overhead compartment, make sure their seat is in the upright position and that their table is _____ away.

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6. **Listen to the recording and answer the question. (2 points)**

Read the summary. Write ONE word in each space to complete it.

All operators in the Sureway Insurance Services customer care department are busy and callers are being held in a _____.
Callers are advised to make their enquiry via the company website. Replies are _____ in under 24 hours.

7. **Listen to the recording and answer the question. (2 points)**

Select the best answer to the question.

Yes, it can't have been easy.
No, I don't agree with the decision.
Yes, you need to make up your mind.

8. **Listen to the recording and answer the question. (2 points)**

Which of the following is true?

Emma Carter is a leading reporter on the radio station that is making the announcement.

The announcement comes a surprise because The Quantum Research institute is relatively unknown in the scientific community.

The breakthrough builds on research which is already in the public domain.

A scientific discovery has been made which could represent an enormous shift in the way we power our homes and businesses.

9. **Listen to the recording and answer the question. (3 points)**

Read the summary of the message and write ONE correct word in each space.

The main purpose of Nicky's message is to keep her manager, Carlos, updated on progress. For phase one, all the _____ have been met on time.
The main focus for the next phase is fine-tuning and _____. Nicky assures Carlos that the team is working _____ to ensure everything aligns with the project timeline.

10. **Listen to the recording. (3 points)**

Select the best answer to the question.

I think he's taken out a hefty loan.

I heard he nearly drowned.

His business is selling boats.

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