

Motivation in Theory and Practice – Review Quiz

1. What is *motivation* in a business context?

- A) Only financial rewards for performance
- B) Internal and external factors that drive people to achieve goals
- C) The process of hiring and training employees
- D) A company's reward system

Answer:

2. Which of the following is **not** a benefit of motivated employees?

- A) Better quality work
- B) Higher absenteeism
- C) Improved loyalty
- D) Greater innovation

Answer:

3. The formula for **labor turnover** measures:

- A) The total number of employees hired in a year
- B) The proportion of employees who leave the business
- C) Employee productivity levels
- D) Company profit per worker

Answer:

4. According to **Maslow's Hierarchy of Needs**, which need must generally be satisfied first?

- A) Esteem
- B) Social
- C) Safety
- D) Physiological

Answer:

5. Which of the following is a **criticism of Maslow's theory**?

- A) It ignores psychological needs
- B) It assumes all people follow the same order of needs
- C) It only applies to manual workers
- D) It lacks any practical use

Answer:

6. **Taylor's Scientific Management** emphasizes:

- A) Social belonging and teamwork
- B) Money as the main motivator
- C) Creativity and self-fulfillment
- D) Flexible working arrangements

Answer:

7. Which of these is a **disadvantage of Taylor's approach**?

- A) It ignores efficiency
- B) It relies on unclear tasks
- C) It can cause boredom and limit creativity
- D) It lacks a clear reward system

Answer:

8. According to **Mayo's Human Relations Theory**, employees are mainly motivated by:

- A) High wages
- B) Good communication and feeling valued
- C) Job rotation
- D) Strict supervision

Answer: