

Networking

Exercise 1 Speaking

Objective: Practice self-introduction, greeting, and keeping in contact.

Instructions

- Set up the room like a networking event, where students move around and introduce themselves.
- 2. Each student **introduces themselves** using expressions from the list (e.g., "Hi, I'm Alex. I don't think we've met before.").
- 3. After introducing themselves, they exchange greetings (e.g., "Nice to meet you!").
- 4. They ask a follow-up question ("What do you do, exactly?" or "Where are you from?").
- 5. Before ending the conversation, they **offer to keep in contact** ("Do you have a card?" or "I'd like to keep in contact.").
- 6. Finally, they **end the conversation politely** ("I'm afraid I have to go now. It was very nice to meet you.").
- 7. Rotate so students talk to different partners.

Variation: Add timed rounds (1-2 minutes per conversation) to make it dynamic!





Exercise 2: Missing words

Instructions: Complete the sentences with the correct words from the key expressions list.

Key expressions Introducing yourself Hi / Hello / Good evening. I'm Let me introduce myself. I don't think we've met (before). I'm Please, call me (Walter). Exchanging greetings Nice to meet you, (too). I'm very pleased to meet you. / I'm delighted to meet you. Introducing other people I want you to meet This is I'd like to introduce you to Asking about personal details	1, I'm Sofia. I work in digital marketing. 2. I don't think we've met before, I' James. 3 to meet you! 4. I want you to my colleague, Saral 5. What do you, exactly? 6. Here's I'd like to keep in contact 7. I'm afraid I go now. 8. It was very to meet you. Answer key 1. Hi / Hello
Key expressions	
I don't think we've met	TARTA O DITOTA I.)
	 to meet you!
	4. I want you to my colleague, Sarah
	5. What do you, exactly?
I'm very pleased to meet you. /	6. Here's I'd like to keep in contact
I'm delighted to meet you.	7. I'm afraid I go now.
	8. It was very to meet you.
I'd like to introduce you to	A
Asking about personal details	Answer key
What do you do, exactly?	1. Hi / Hello
Where are you from? Which part of are you from?	2. Let me introduce myself
Keeping in contact	3. Nice / Very pleased / Delighted
Do you have a card?	4. meet
Here's my card.	5. do
I'd like to keep in contact.	6. my card
Ending the conversation	,,
I'm afraid I have to go now.	7. have to
It was very nice to meet you.	8. nice
It was nice meeting you, (too).	
I look forward to hearing	

Exercise 3: role-play

Instructions

from you.

- 1. **Pair up students** and give them different business identities (e.g., "You are an IT consultant," "You are a sales manager").
- 2. They must **role-play a conversation** at a business networking event, using expressions from the list.
- 3. They should:





- a. Introduce themselves
- b. Exchange greetings
- c. Ask about personal details
- d. Introduce a third person (optional)
- e. Offer to keep in contact
- f. End the conversation politely

Example Dialogue:

- A: Hi, I'm Emma. I don't think we've met before.
- B: Nice to meet you, Emma. I'm John. What do you do, exactly?
- A: I work in marketing. How about you?
- **B:** I specialize in IT consulting. Where are you from?
- A: I'm from Madrid. Listen, I'd like to keep in contact. Do you have a card?
- B: Yes, here's my card. I look forward to hearing from you.
- A: Great! I'm afraid I have to go now, but it was very nice to meet you.
- B: You too! Have a great evening.

