

**PART 3**

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. Where is the conversation most likely taking place?  
(A) At a hardware store  
(B) At a clothing shop  
(C) At a bakery  
(D) At a pharmacy

33. How do the speakers hope to increase sales?  
(A) By advertising online  
(B) By offering a new product  
(C) By providing free delivery  
(D) By discounting some items

34. What will the man do next?  
(A) Contact a vendor  
(B) Talk to a colleague  
(C) File some invoices  
(D) Get some more supplies

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35. What does the woman say a town recently did?  
(A) It elected a mayor.  
(B) It fixed a train line.  
(C) It cleaned up a community park.  
(D) It added a bicycle lane.

36. Why is the woman pleased about a change?  
(A) Her monthly bills are lower.  
(B) Her commute is quicker.  
(C) Recycling is easier.  
(D) A neighborhood looks nicer.

37. What does the man suggest the woman do?  
(A) Join a club  
(B) Enter a competition  
(C) Check an agenda  
(D) Post a review

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38. What type of company do the men work for?  
(A) An architectural firm  
(B) An engineering firm  
(C) A construction company  
(D) An electronics manufacturer

39. What is the purpose of the telephone call?  
(A) To cancel an order  
(B) To arrange an interview  
(C) To ask about a policy  
(D) To confirm a reservation

40. What will be sent to the woman?  
(A) A magazine article  
(B) A warranty  
(C) Directions to a location  
(D) Instructions for refunds

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41. Where does the man work?  
(A) At a bus station  
(B) At a financial firm  
(C) At a dental office  
(D) At an auto repair shop

42. What does the man offer to contact the woman about?  
(A) A business's holiday hours  
(B) An appointment opening  
(C) The status of a delivery  
(D) The cost of a service

43. Why does the man say, "the Number 10 bus stops right outside our building"?  
(A) To recommend that the woman take the bus  
(B) To request that a bus route be extended  
(C) To correct an error on a map  
(D) To complain about traffic noise

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44. Where are the speakers?

- (A) At a department store
- (B) At a medical clinic
- (C) At a library
- (D) At a bank

45. What is the woman trying to do?

- (A) Pick up a prescription
- (B) Join a rewards program
- (C) Make a deposit
- (D) Borrow a book

46. What will the man do next?

- (A) Speak to a manager
- (B) Prepare some forms
- (C) Refund a purchase
- (D) Upgrade some software

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47. What product are the distributors coming to see?

- (A) A vehicle
- (B) A mobile phone
- (C) A computer desk
- (D) A refrigerator

48. Why has the meeting been rescheduled?

- (A) Some materials did not arrive.
- (B) Some employees are still training.
- (C) A flight was delayed.
- (D) A room was not available.

49. What will the woman do next?

- (A) Call a car service
- (B) Submit some paperwork
- (C) Hire some caterers
- (D) Inspect some equipment

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50. Where are the speakers?

- (A) At a conference
- (B) At a factory tour
- (C) At an interview
- (D) At a laboratory

51. What does the man say he wants to do?

- (A) Take some pictures
- (B) Ask a question
- (C) Look at some machinery
- (D) Review a slide show

52. What does the woman remind the man to do?

- (A) Send a résumé
- (B) Pay a fee
- (C) Choose an item
- (D) Enjoy some refreshments

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53. What business is the man calling from?

- (A) An architectural firm
- (B) A marketing agency
- (C) An electronics store
- (D) A printing shop

54. Why does the woman say, "We actually have a new company logo"?

- (A) To compliment a colleague
- (B) To reassure a client
- (C) To request an update to an order
- (D) To express surprise at a decision

55. What does the woman ask the man to do?

- (A) Charge a credit card
- (B) Obtain a supervisor's approval
- (C) Close an account
- (D) Update a contract

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56. What do the women do at the museum?

- (A) Manage the gift shop
- (B) Lead tours
- (C) Collect donations
- (D) Restore paintings

57. What most likely caused an increase in museum visitors?

- (A) Free parking
- (B) Extended hours of operation
- (C) A new exhibit
- (D) Lower ticket prices

58. According to the man, what will happen on Thursday?

- (A) A film will be shown.
- (B) An article will be published.
- (C) A city official will host a fund-raiser.
- (D) An art collector will give a talk.

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59. What problem does the man have?

- (A) He was overcharged for a service.
- (B) He forgot his password.
- (C) His computer has not been delivered.
- (D) His computer is not working properly.

60. What did the man's purchase include?

- (A) A screen protector
- (B) A carrying case
- (C) Technical support
- (D) Virus protection

61. What information does the woman request?

- (A) A phone number
- (B) A mailing address
- (C) A model number
- (D) A purchase date

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Menu Options	
Stuffed Eggplant	\$6 per person
Vegetable Pasta	\$8 per person
Roast Chicken	\$10 per person
Baked Salmon	\$12 per person

62. What are the speakers preparing for?

- (A) A job fair
- (B) A client visit
- (C) A training session
- (D) A retirement dinner

63. Look at the graphic. How much will the speakers most likely spend per person?

- (A) \$6
- (B) \$8
- (C) \$10
- (D) \$12

64. What does the woman say she will do next?

- (A) Prepare an itinerary
- (B) Buy some train passes
- (C) Visit some restaurants
- (D) Confirm a hotel reservation

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65. Why does the woman want to talk to the man?

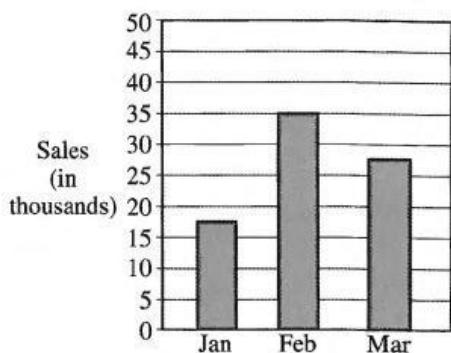
- To ask for some advice
- To discuss a complaint
- To explain a schedule change
- To decline an invitation

66. Look at the graphic. Which step in the procedure does the woman mention?

- Step 1
- Step 2
- Step 3
- Step 4

67. What does the woman say she will do?

- Post some instructions
- Put away some equipment
- Write a report
- Forward an e-mail



68. Where do the speakers most likely work?

- At a hardware store
- At a driving school
- At an automotive supply company
- At an international shipping company

69. Look at the graphic. Which month's sales figures does the woman ask about?

- January
- February
- March
- April

70. What does the man say they will do this month?

- Launch a new marketing campaign
- Offer a discount for bulk purchases
- Hire a consultant
- Increase production

## BÀI TẬP NGỮ PHÁP VỀ TÍNH TÙ

1. If you are planning to install the machine by yourself, then we recommend that you visit one of our ----- dealers that can give you additional installation assistance.

(A) authorized

(B) authorization

(C) authority

(D) authorize

2. In order to reduce costs, Busan Consulting's ----- use of office space and equipment has been adopted by many local businesses.

(A) economical

(B) economy

(C) economist

(D) economize

3. We are planning to implement a ----- paper recycling program for all branch offices effective next month.

(A) revising

(B) revision

(C) revise

(D) revised

4. The Leighton Group is a service-based organization and our success is ----- on the quality of the service we offer

- (A) depend
- (B) dependable
- (C) dependent
- (D) dependence

5. The office manager is ----- for supporting staff members and ensuring that their work is done efficiently.

- (A) responsibility
- (B) responsibilities
- (C) responsible
- (D) responsibly

6. As the largest dealer in the state, Auto Fair maintains an ----- inventory of new vehicles for immediate delivery.

- (A) impress
- (B) impressive
- (C) impressively
- (D) impressed

7. If, for any reason, you are not going to make your ----- travel plans, please call us at 800-347- 5633.

- (A) scheduling
- (B) scheduler

(C) scheduled

(D) schedule

8. We ordered the new office equipment on Tuesday, but it was not delivered until the ---  
---- Saturday.

(A) upcoming

(B) available

(C) frequent

(D) following

9. Ms. Jespersen is ----- to accept your invitation to become a member of the  
Washington Community Fleinvestment Association.

(A) pleasure

(B) please

(C) pleasing

(D) pleased

10. Pioneer Steel guarantees that all information gathered through this website is strictly -  
----- and used only by Pioneer Steel.

(A) confide

(B) confides

(C) confidential

(D) confidentially

11. With more than 34 years of designing some of the most ----- buildings in Calgary, the reputation of the firm is well deserved.

(A) impressively

(B) impressive

(C) impress

(D) impressiveness

12. The TIPH employees are ----- by their distinctive khaki uniforms and the special emblem on their uniforms and vehicles.

(A) identify

(B) identifies

(C) identity

(D) identifiable

13 All rooms at the hotel have been designed in a classical style that is both ----- and comfortable.

(A) elegance

(B) elegantly

(C) elegant

(D) more elegantly

14. For the agreement to be -----, it is necessary to have a written document which explicitly lays down the terms.

(A) validate

(B) validity

(C) valid

(D) validates

15. Since he joined our company in 2006, Mr. Ogawa has proven himself to be a very ----  
--- employee.

(A) valuably

(B) valuable

(C) valuing

(D) value

16. In accordance with the municipal act, two members of the city council are appointed  
on a ----- basis for a one-year term.

(A) rotating

(B) rotates

(C) rotations

(D) rotate

17. Elizabeth Farnsworth will lead a discussion with a ----- group of voters in Denver  
on their views of the upcoming presidential election.

(A) diverse

(B) diversity

(C) diversely

(D) diversify

18. The details of the project will be made ----- as soon as the final version has been  
agreed upon by the board.

(A) publicly

(B) publicize

(C) public

(D) publicized

19. Weyburn Inland Terminal, the farmer-owned and managed grain company, recently paid out its ----- ever dividends to the shareholders.

(A) highest

(B) high

(C) higher

(D) highly

20. The annual NCA Conference will be held at the newly ----- Hilton Wilmington Hotel located in the heart of Wilmington.

(A) renovate

(B) renovated

(C) renovating

(D) renovation

21. Mr. Colin Johnston is a principal research scientist working on ----- techniques for the remediation of contaminated groundwater environments.

(A) innovate

(B) innovative

(C) innovates

(D) innovatively

22. The loading dock entrance is accessible from the South Town Exposition Center's parking lot and is --- ----- on the east side of the building.

- (A) locates
- (B) located
- (C) locating
- (D) was locating

23. It is ----- to store food items in a cool, dry place in order to prevent bacteria growth.

- (A) advisable
- (B) advisory
- (C) advisedly
- (D) advise

24. We recognize that regular technical training is --- ---- to maintaining creative, motivated, and knowledgeable employees

- (A) vital
- (B) vitally
- (C) vitality
- (D) vitalize

25. Job security is often considered a ----- of public sector jobs, but substantial changes are under way.

- (A) character
- (B) characterize

(C) characteristic

(D) characteristically

26. Employers are expressing concerns regarding the availability of workers with the ----- skills and knowledge they need.

(A) specialize

(B) specialized

(C) specializing

(D) specialization

27. CLEO had an ----- year, growing by 105% over 2009, and showing a constant increase not only in advertising sales, but in newsstand numbers as well.

(A) exception

(B) exceptions

(C) exceptional

(D) exceptionally

28. Considering the state of the motor and labor costs for the repair, a new motor would be ----- than repairing it.

(A) cheaper

(B) cheapest

(C) more cheaply

(D) most cheaply

29. The new business plan does not necessarily need to contain a ----- marketing plan.

- (A) detail
- (B) details
- (C) detailed
- (D) detailing

30. Whether you are a seasoned marathoner or a recreational jogger, it is important to take ----- steps to avoid common running injuries.

- (A) prevent
- (B) prevents
- (C) preventive
- (D) prevented