

Unit 01

Judging New People



Warm-Up

Hãy cùng bạn học trả lời các câu hỏi dưới đây.

- 1 Do you enjoy meeting new people?
- 2 What do you usually notice when you meet someone for the first time?
- 3 Can you judge someone from one meeting?

Introducing the Topic



When we meet new people, we try to understand what kind of people they are. We want to know if they are nice people who can help us. We want to make sure they are not going to hurt us. So we look for characteristics that tell us about their personalities. We consider the way they dress, talk, and act. From these, we get a first impression of them.

Learning about the Topic

01

Is it okay to judge people based on our first impressions?

Đọc và gạch chân các lập luận hỗ trợ trong đoạn 2 và đoạn 3.

When we meet someone new, we look for character **traits** that help us understand what type of person that individual is. Based on our thoughts and feelings, we create a **first impression**. This affects our opinion of that person. Is judging people based on our first impressions a good idea?

Judging People Based on First Impressions Is Okay

For one, first impressions are usually accurate. When we talk to new people for just a few minutes, we can often figure out their character types correctly. In one experiment, participants talked to new people only for three minutes. They had

the same opinions of these people as others who have known them for years. Second, judging people this way has developed due to evolution. We judge strangers to decide if they are friendly or not. In the past, this was important for survival. As a result, people can instinctively decide whether someone is good or bad.



Judging People Based on First Impressions Is Not Okay

For one, first impressions are based on limited data. We often judge people based on how they dress or talk. But these are **superficial** factors. They do not help us deeply understand people's personalities. Second, our judgements can be **prejudiced**. A person might have traits that we have negative feelings about. For instance, you can meet someone whose voice reminds you of someone you do not like. As a result, you will probably have a bad impression of that person. This impression is not fair or correct.



Answers: p 107

Vocabulary Check

■ Chọn từ thích hợp để hoàn thành các câu sau.

prejudiced impression superficial instinctively trait

1. Most baby animals can recognize their mothers **instinctively**.
2. This painting made a strong **impression** on me.
3. Honesty is the most important **trait** a person needs to become a police officer.
4. It is not good to be **prejudiced** against people who are different.
5. I only have a(n) **superficial** understanding of biology. I don't know much about it.

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Comprehension Questions

■ Chọn câu trả lời đúng cho từng câu hỏi dưới đây.

1. What evidence suggests that first impressions are accurate?
 - a. Participants in experiments can judge other people more correctly.
 - b. First impressions are the same as others' long-term opinions of a person.
2. Why was judging people based on first impressions important in the past?
 - a. People needed accurate judgements to help them survive.
 - b. People used to help one another more often in the past.
3. What is a problem of judging people based on superficial factors?
 - a. They do not show us the deeper parts of someone's personality.
 - b. They often show what people like and do not like.
4. How can a person's traits sometimes create a wrong impression?
 - a. They can suggest something different about a person's character.
 - b. They can remind people of someone they do not like.

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