

Conversations

Directions: You will hear a conversation between two or more people. Choose the best answer to each question.

Reasons we cheat

1. What cognitive ability does effective lying in children like Reagan reveal?

- (A) The capacity to recall false details accurately.
- (B) The skill of inferring another's mental state.
- (C) The ability to suppress emotional responses.
- (D) The need to memorize multiple perspectives.

2. Why does Reagan's explanation to her mother stand out in the context of moral development?

- (A) It shows she cannot yet distinguish truth from fantasy.
- (B) It blends manipulation with a protective motive.
- (C) It reflects obedience to authority despite guilt.
- (D) It confirms her awareness of punishment.

3. According to Francesca Gino, why are creative forms of dishonesty often tolerated?

- (A) They align with widely accepted rules.
- (B) They rarely result in harm to others.
- (C) They are perceived as clever rather than immoral.
- (D) They demonstrate emotional maturity.

4. What methodological approach did Anya Samek use to infer cheating in her experiment?

- (A) Direct observation through surveillance
- (B) Post-experiment confessions
- (C) Blind interviews with participants
- (D) Statistical comparison with expected outcomes

5. What conclusion did Samek draw about parental behavior when children were present?

- (A) Parents were more competitive when sons were nearby.
- (B) Mothers were more dishonest than fathers.
- (C) Daughters prompted more honest conduct than sons.
- (D) Parents sought approval from experimenters.

6. What rationale did participants provide for cheating to benefit their child?

- (A) They didn't expect to be punished.
- (B) It felt morally acceptable if the outcome helped others.
- (C) It would set an example of ambition.
- (D) They viewed the task as ethically neutral.