

Match the ideas in bold to the possible meaning

1. There is more demand for the product than supply. This is **causing a bottleneck** in our production.
2. Outsourcing customer service can improve **the bottom line** by reducing costs.
3. She was a bit cold, so he made a little small talk to **break the ice**.
4. We need to **get on board** with social media. Everyone else is doing it.
5. We need to reduce budgets in every single department. There will be cost cutting **across the board**.
6. The meeting is not over yet, but I'm a bit tired. Let's **call it a day** and continue tomorrow.
7. We've been running the project for two years and there's still no profit. I think we should just **cut our losses** and start something new.
8. They tried to **cut corners** during the construction of the bridge. Now it is falling down.

- a. net income or loss
- b. make someone who you have not met before feel more relaxed
- c. finish for today
- d. agree or accept something
- e. everywhere, applying to everybody
- f. save money or effort by finding cheaper or easier ways to do something
- g. stop doing something that is already failing in order to reduce the amount of time or money that is being wasted on it
- h. creating an obstacle or delay in progress or production

1. I am a project manager, and one of our biggest challenges is that delays in the supply chain are _____ in production.
2. As a salesperson, my goal is always to increase _____ by bringing in more customers.
3. I just started a new job, and my colleague helped me _____ by chatting about common interests.
4. We are implementing new software at work, and my boss says we all need to _____ with the changes.
5. Budget cuts are affecting every department, so salaries and resources are being reduced _____.
6. After working for ten hours straight, my team decided to _____ and finish the report tomorrow.
7. The company invested a lot in the new product, but it's not selling well. Maybe it's time to _____ and focus on something else.
8. I work in construction, and some companies try to _____ to save money, but that often results in poor-quality buildings.

1. across the board
2. break the ice
3. call it a day
4. causing a bottleneck
5. cut corners
6. cut our losses
7. get on board
8. the bottom line

**Reflect on your personal experiences
and beliefs regarding the statement.**

1. "Implementing budget cuts across the board ensures fairness, even if it affects all departments equally."	
2. "When a project consistently underperforms, it's wiser to cut our losses than to continue investing resources."	
3. "In our industry, attempting to cut corners to save time often leads to subpar results and higher costs in the long run."	
4. "Starting meetings with light conversation can help break the ice and make team members more comfortable sharing ideas."	
5. "For new initiatives to succeed, it's crucial for all team members to get on board and support the changes."	
6. "Constantly working overtime doesn't necessarily improve the bottom line ; maintaining work-life balance can boost productivity."	
7. "After extensive discussion without progress, sometimes it's best to call it a day and revisit the issue later."	
8. "Excessive approval processes are causing a bottleneck in our workflow, delaying project completion."	

1 – Strongly Disagree

2 – Disagree

3 – Neutral

4 – Agree

5 – Strongly Agree