

"The Beginning of My Business"

Three years ago, I started my own business. At first, I worked from home and designed lamps in my small workshop. I made different models and tested new materials. It was difficult because I didn't have many customers.

In the first few months, I sold only a few lamps, but I didn't give up. I advertised on social media and talked to many people about my products. Finally, I found my first big client, a small shop that bought ten lamps from me.

After one year, my business grew. I rented a small studio and hired one assistant. We worked every day, and I learned a lot about sales and marketing. Now, I sell lamps all over the country!



Comprehension Questions

1 Where did she design her first lamps?

- a) In a big factory
- b) In her small workshop

2 How many lamps did she sell at the beginning?

- a) A few
- b) A lot

3 What did she do to find more customers?

- a) She advertised on social media
- b) She closed her business

4 What happened after one year?

- a) She rented a studio and hired an assistant
- b) She stopped making lamps

5 Where does she sell her lamps now?

- a) In only one city
 - b) All over the country
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